

**MERGERS & ACQUISITIONS** 

CAPITAL RAISING

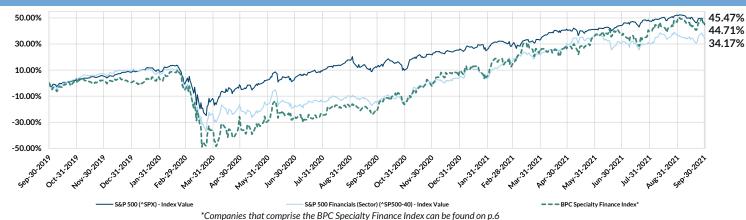
Advisory

VALUATION

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**MARKET VIEW:** Earnings growth rebounded to decade-high levels as global economies around the world continued to reopen. Despite this, equity returns were negative during the third quarter, with the Dow Jones Industrial Average, S&P 500 Index, and Nasdaq Composite Index posting returns of -2.28%, -0.29%, and -0.51%, respectively. The financial sector led the way in terms of returns, while small-cap equities underperformed. Emerging markets also saw losses due to regulatory concerns in China. In the fixed income markets, yields were mostly unchanged as inflation expectations remained high. The Democratic effort to raise corporate and income tax rates to fund additional domestic spending stalled, leading the Administration to explore alternative tax plans. In the Specialty and Consumer Finance transactions increased by 11.9% quarter-over-quarter. The BPC Specialty Finance Index posted a return of 5.56% for the quarter, compared to -0.29% for the S&P 500 and 1.51% for the S&P Financials Index.



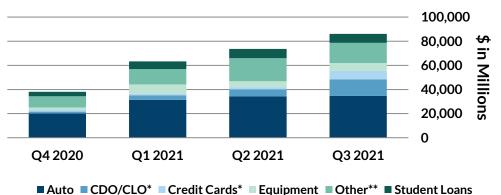


The BPC Specialty Finance Index tracks a basket of Specialty Finance Companies from the following sub-sectors: specialty finance, leasing/rental, asset-based lending, and consumer finance (all of which are included in the comparable publicly-traded companies beginning on page 6).

### **FIXED INCOME**

### ASSET-BACKED SECURITIES

- Issuance of asset-backed securities increased by 17.0% to \$86.0 billion in Q3 2021, up from \$73.5 billion in Q2 2021
- Auto outpaced all other assetbacked securities categories in Q3 2021, totaling \$34.6 billion. Auto was followed by Other: \$16.8 billion; CDO / CLO: \$13.7 billion; Student Loans: \$7.4 billion; and Credit Cards: \$7.3 billion



**U.S. Asset-Backed Securities Issuance** 

\*Credit card issuance only available for July, November, and December 2020, and January, March, and May 2021; CDO issuance not available for January 2021

\*\*Other includes various asset types that do not fit into any of the categories mentioned above, including tax liens, trade receivables, boat loans, etc.

Sources: CapIQ, Russell Investments, SIFMA, Fidelity bo



MERGERS & ACQUISITIONS

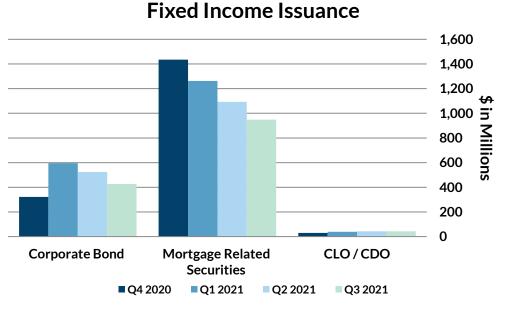
**CAPITAL RAISING** 

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VALUATION

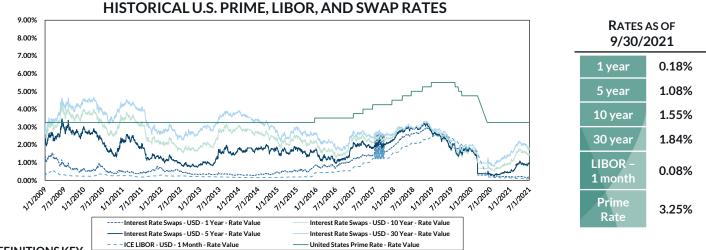
### BOND MARKET

- The Bloomberg Barclays U.S. Aggregate Bond Index posted a 0.1% gain in Q3 2021, compared to a 1.8% gain during the Q2 2021
- Corporate issuances totaled \$427.6 billion during the quarter, representing a 17.2% decrease compared to Q3 2020
- Bank loans were relatively cheap in Q3 2021 compared to corporate bonds, with BB-rated bank loans trading at an 80 bp discount to BBrated corporate bonds



## **INTEREST RATES**

The Federal Open Market Committee ("FOMC," the "Fed," or the "Committee") remains committed to promoting maximum employment and price stability, seeking a long run inflation rate of 2%. While labor market conditions and inflation have yet to reach these goals as of the latest meeting on September 21, the Committee continues to take an accommodative stance and will maintain a target federal funds rate range of 0-0.25%. The Committee noted progress on vaccinations, but the ongoing public health crisis still poses risks to the economic outlook. It also commented that the economy has made significant progress since it began monthly purchases of Treasury Securities and agency MBS in December 2020. If this progress continues, the Committee will begin tapering by \$10B and \$5B per month and begin to phase out its pandemic stimulus programs. The Committee will continue to assess vaccination progress, inflation pressures, employment rates, and other financial developments and will adjust monetary policy accordingly.



#### **DEFINITIONS KEY**

- Fixed Rate Swaps occur between two parties exchanging a set of fixed-rate payments and floating-rate payments based on LIBOR as a reference rate. The rate is the percentage over LIBOR that one side agrees to pay.
- LIBOR is the most used benchmark for short-term interest rates and is derived from an average of the most creditworthy banks' interbank deposit
  rates.
- Prime Rate is the rate that creditworthy customers receive from commercial banks and is largely determined by the federal funds rate. Sources: Bloomberg, SIFMA, Federal Reserve, ICE, Wall Street Journal, Guggenheim

#### OCTOBER 2021



**MERGERS & ACQUISITIONS** 

**CAPITAL RAISING** 

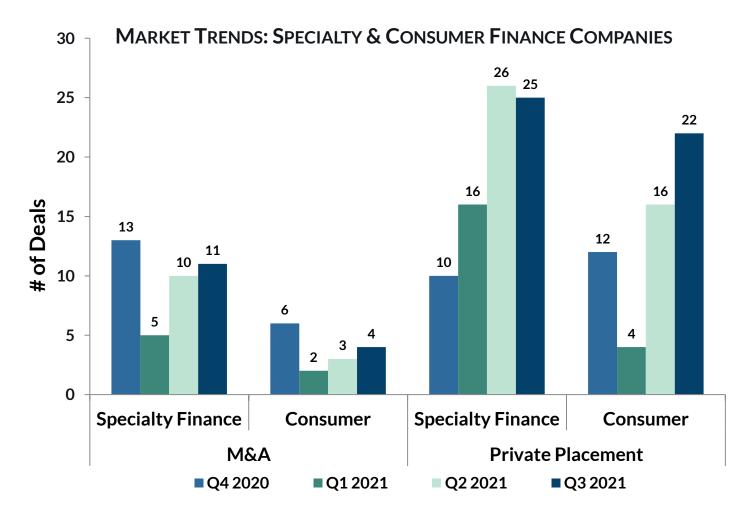
Advisory

VALUATION

## **MERGERS & ACQUISITIONS**

### **OVERALL MARKET TRENDS**

- In Q3 2021, global M&A value grew to \$1.52 trillion, a 38% increase from Q3 2020
  - Q3 2021 was the strongest recorded third quarter for M&A; this increase was driven by strong growth in European deals, which totaled \$473 billion across 1,595 transactions and represented a doubling of deal value compared to Q3 2020
  - Deal activity in the United States rose 32% year-over-year to \$581 billion, while the Asia Pacific region rose by 21% to \$365 billion
- While tax reforms proposed by President Biden will likely increase the cost of M&A transactions by adding new restrictions to interest deductibility, a slowdown in deals is not expected in the near future.



(a) The "Specialty Finance" and "Consumer Finance" categories referenced here and on the following transaction pages are based on GCIS classification.

Transactions: Mergers & Acquisitions As of September 30, 2021

		Tai	get/Issuer			Deal Information										
	Date Closed	Target/Issuer	Exchange: Ticker	Sector	Deal Size (\$M)	Percent Sought (%)	Deal Type	Buyers/Investors	Sellers							
1	09/28/2021	Rise Line Business Credit, LLC	Private	Specialty Finance	\$10.0	100%	Acquisition	Crossroads Systems, Inc. (OTCPK:CRSS)	Not Disclosed							
2	09/27/2021	Platinum Processing, LLC	Private	Specialty Finance	ND	100%	Acquisition	Finical Holdings, LLC	Not Disclosed							
3	09/20/2021	Lenders Funding, LLC	Private	Specialty Finance	ND	ND	Acquisition	Great Elm Capital Corporation (NasdaqGM:GECC)	Not Disclosed							
4	09/16/2021	BubbleUp LLC	Private	Specialty Finance	ND	100%	Acquisition	GoDigital Media Group; Mep Capital Management, Llc	Not Disclosed							
5	09/16/2021	Aztec Financial LLC	Private	Specialty Finance	ND	100%	Acquisition	North Mill Equipment Finance LLC; TF Group, Inc.	Aramsco, Inc.							
6	09/07/2021	Strategic Diversified, LLC	Private	Specialty Finance	ND	100%	Acquisition	APCO Holdings, LLC	Not Disclosed							
7	08/26/2021	Team Canales	Private	Consumer Finance	ND	100%	Acquisition	Churchill Mortgage Corporation	Not Disclosed							
8	08/26/2021	Figure Technologies, Inc.	Private	Consumer Finance	ND	100%	Acquisition	HomeBridge Financial Services, Inc.	DCM Ventures Inc.; RPM Ventures; DST Global; Mithril Capital Management							
9	08/24/2021	Dealer Capital, LLC	Private	Specialty Finance	ND	100%	Acquisition	National Auto Care, Corp.	Not Disclosed							
10	08/04/2021	7 Point Financial	Private	Specialty Finance	ND	100%	Acquisition	Renewal Fuels, Inc. (OTCPK:RNWF)	Not Disclosed							
11	08/03/2021	Red Stone Partners LLC	Private	Specialty Finance	ND	100%	Acquisition	Ready Capital Corporation (NYSE:RC)	Not Disclosed							
12	08/02/2021	Fisher & Sauls, P.A.	Private	Specialty Finance	ND	100%	Acquisition	Battaglia, Ross, Dicus & McQuaid, P.A.	Not Disclosed							
13	07/29/2021	Level Up Funding LLC	Private	Specialty Finance	ND	100%	Acquisition	-	Not Disclosed							
14	07/19/2021	Thrive Mortgage, LLC	Private	Consumer Finance	\$53.9	49%	Acquisition	Veritex Community Bank	Not Disclosed							
15	07/13/2021	Four Technologies, Inc.	Private	Consumer Finance	\$23.5	100%	Acquisition	PROG Holdings, Inc. (NYSE:PRG)	Not Disclosed							



		Compa	ny Information		Deal Information					
	Date Closed	Target/Issuer	Exchange: Ticker	Sector	Transaction Types	Amount Raised (\$M)				
1	09/29/2021	Dakota Financial, LLC	Private	Specialty Finance	Debt	\$30.0				
2	09/29/2021	ApplePie Capital, Inc.	Private	Specialty Finance	Equity	\$6.5				
3	09/28/2021	TriplePoint Private Venture Credit Inc.	Private	Specialty Finance	Equity	\$29.1				
4	09/24/2021	Change Co CDFI LLC	Private	Specialty Finance	Debt	\$75.0				
5	09/23/2021	High Rise Financial LLC <sup>1</sup>	Private	Specialty Finance	Debt	\$35.0				
6	09/22/2021	ConServ Equipment Leasing, LLC	Private	Specialty Finance	Debt	\$7.3				
7	09/21/2021	Delta Financial Group	Private	Specialty Finance	Equity	ND				
8	09/17/2021	Gracie Point Holdings, LLC	Private	Specialty Finance	Equity	\$75.0				
9	09/16/2021	Self Financial, Inc.	Private	Consumer Finance	Equity	\$50.0				
10	09/15/2021	Landed, Inc	Private	Consumer Finance	Equity	\$31.0				
11	09/14/2021	SellersFunding Corp.	Private	Specialty Finance	Equity	\$166.5				
12	09/14/2021	Grow Credit Inc.	Private	Consumer Finance	Equity	\$106.3				
13	09/13/2021	OpenRoad Lending, LLC	Private	Consumer Finance	Equity	ND				
14	09/09/2021	Business Financial Services, Inc.	Private	Specialty Finance	Equity	\$120.0				
15	09/08/2021	Ramp Business Corporation	Private	Specialty Finance	Equity	\$350.8				
16	09/07/2021	Ziero Financial Inc.	Private	Consumer Finance	Equity	\$5.7				
17	09/03/2021	Ensono Holdings, LLC	Private	Specialty Finance	ND	ND				
18	09/02/2021	Point Up Inc.	Private	Consumer Finance	Equity	\$46.5				
19	09/01/2021	TriplePoint Private Venture Credit Inc.	Private	Specialty Finance	Equity	\$1.7				
20	09/01/2021	Asabase, Inc	Private	Specialty Finance	Equity	\$0.1				
20	09/01/2021	Maroo. INC.	Private	Consumer Finance	Equity	\$0.1				
22	09/01/2021	Sequin Financial, Inc.	Private	Specialty Finance	Equity	\$0.1				
22	09/01/2021	ShoulderTap Technologies, Inc.	Private	Consumer Finance	Equity	\$0.1				
20	08/31/2021	ClickLease LLC	Private	Specialty Finance	Equity	\$63.0				
24	08/31/2021	VIVA Finance, Inc.	Private	Consumer Finance	Equity	\$6.2				
26	08/31/2021	Flowbo Inc	Private	Consumer Finance	Equity	\$0.2				
20	08/26/2021	Clearinghouse Community Development	Private		Equity	\$0.1				
27	08/20/2021	EnrichHER Inc.	Private	Specialty Finance	Equity	\$0.4				
20	08/13/2021	Fleet Financial, Inc.	Private	Specialty Finance Consumer Finance		\$1.0				
		,			Equity					
30	08/11/2021	Upgrade, Inc.	Private	Consumer Finance	Equity	\$105.0				
31	08/09/2021	BenePass, Inc.	Private	Consumer Finance	Equity	\$12.0				
32	08/05/2021	Octane Lending, Inc.	Private	Specialty Finance	Equity	\$52.0				
33	08/05/2021	Eclipse Business Capital LLC	Private	Specialty Finance	Equity	ND				
34	08/04/2021	The Reserve Trust Company	Private	Consumer Finance	Equity	\$12.6				
35	08/04/2021	MotoRefi, Inc.	Private	Consumer Finance	Equity	\$50.0				
36	07/29/2021	Patch of Land, Inc.	Private	Specialty Finance	Equity	ND				
	07/29/2021	Prepaid2cash Holdings, Inc.	Private	Consumer Finance	Equity	\$5.1				
38	07/28/2021	Behalf Inc.	Private	Specialty Finance	Debt/Equity	\$119.0				
39	07/28/2021	Monetary Metals & Co.	Private	Specialty Finance	Equity	\$1.0				
40	07/26/2021	Chadley Capital, LLC	Private	Specialty Finance	Equity	\$5.4				
41	07/23/2021	Rellevate, Inc.	Private	Consumer Finance	Equity	\$1.3				
42	07/22/2021	Sol Systems, LLC	Private	Specialty Finance	Equity	ND				
43	07/20/2021	Above Lending, Inc.	Private	Consumer Finance	Debt	\$50.0				
44	07/19/2021	Generate Capital, Inc.	Private	Specialty Finance	Equity	\$2,000.0				
45	07/14/2021	Cardless, Inc.	Private	Consumer Finance	Equity	\$40.0				
46	07/12/2021	C-Stacks Inc.	Private	Consumer Finance	Equity	\$34.0				
47	07/12/2021	MPOWER Financing, Public Benefit	Private	Consumer Finance	Equity	\$152.5				
48	07/12/2021	Primavera Financial, Inc.	Private	Consumer Finance	Equity	\$7.5				

<sup>1</sup>Bryant Park Capital acted as exclusive financial advisor in connection with this transaction.



#### Specialty Finance Market Update

Analysis of Comparable Publicly Traded Financial Services Companies (as of 9/30/2021)

9/30/2021																				
		Market S	tatistics	Operating Metrics							Valuation Metrics EV / Sales EV / EBITDA P / E									
				Sales		EBITDA		١	let Income		EV / Sales		EV / EBITDA		Р					
Company	Ticker	Market Cap 9/30/21	Enterprise Value	LTM	LTM	Margin	2021 E	LTM	2021 E	2022 E	LTM	LTM	2021 E	2022 E	LTM	2021 E	2022 E	Price / BV <sup>(a)</sup>		
Specialty Finance																				
Specially Finance Burford Capital Limited	AIM:BUR	\$2.395.6	\$2.983.2	\$171.0	(\$7,4)	NA	NA	(\$28.7)	\$255.5	\$279.7	NM	NM	NA	NA	NM	9.4x	8.6x	1.5x		
PRA Group, Inc.*	NasdagGS:PRAA	\$1,931.6	\$4,365.1	\$1,116.8	\$410.9	36.8%	\$386.6	\$142.3	\$233.3 \$183.7	\$155.6	3.9x	10.6x	11.3x	12.4x	13.6x	10.5x	12.4x	1.3x 1.3x		
Encore Capital Group. Inc.*	NasdagGS:ECPG	\$1,491.4	\$4,303.1	\$1,110.8	\$669.8	41.1%	\$621.3	\$268.6	\$316.7	\$280.5	2.6x	10.0x 6.4x	6.9x	12.4x 8.2x	13.0x 5.6x	4.7x	12.4x 5.3x	1.3x 1.1x		
Omni Bridgeway Limited	ASX:OBL	\$667.9	\$995.1	\$1,030.7	(\$59.3)	41.1% NA	\$106.9	(\$39.5)	\$105.6	\$130.5	2.0x NM	NM	9.3x	4.0x	NM	4.7x	5.1x	2.7x		
GWG Holdings, Inc.*	NasdagCM:GWGH	\$305.9	\$3,742.9	\$115.4	(\$37.5) NA	NA	\$100.7 NA	\$69.5	\$105.0 NA	\$130.5 NA	NM	NA	NA	NA	4.4x	NA	NA	NM		
Medallion Financial Corp.*	NasdagGS:MFIN	\$193.0	\$1.560.6	\$172.6	\$47.1	27.3%	NA	(\$2.4)	\$30.9	\$41.6	9.0x	NM	NA	NA	NM	6.2x	4.6x	0.8x		
LawFinance Limited	ASX:LAW	\$30.7	\$80.0	(\$4.4)	(\$13.7)	27.576 NA	NA	(\$18.8)	\$30.7 NA	941.0 NA	NM	NM	NA	NA	NM	NA	NA	NM		
LM Funding America, Inc.*	NasdaqCM:LMFA	\$22.1	\$0.4	\$0.7	(\$13.7) NA	NA	NA	(\$10.0)	NA	NA	0.6x	NA	NA	NA	NM	NA	NA	0.6x		
Mean						35.0%					4.0x	8.5x	9.2x	8.2x	7.8x	7.4x	7.2x	1.3x		
Median						36.8%					3.3x	8.5x	9.3x	8.2x	5.6x	6.3x	5.3x	1.2x		
Leasing / Rental	NYSE:AER	\$7,406.9	\$34,325.4	\$4,192.9	\$2,106.4	50.2%	\$3,823.2	\$622.3	\$890.1	\$921.3	0.0	16.3x	9.0x	5.4x	11.0	8.3x	8.0x	0.8x		
AerCap Holdings N.V.	NYSE:AER NasdagCM:WSC	\$7,406.9 \$7.105.1	\$34,325.4 \$9.858.3	\$4,192.9 \$1.741.4	\$2,106.4 \$418.7	50.2% 24.0%	\$3,823.2 \$725.2	\$622.3 \$78.1	\$890.1 \$171.9	\$921.3 \$253.9	8.2x 5.7x	16.3x NM	9.0x 13.6x	5.4x 12.2x	11.9x NM	8.3x 41.3x	8.0x 28.0x	0.8x 3.5x		
WillScot Mobile Mini Holdings Corp.* Air Lease Corporation	NasdaqCM:WSC NYSE:AL	\$4,490.3	\$9,858.3 \$19,877.4	\$1,741.4 \$1.949.4	\$418.7 NA	24.0% NA	\$725.2 \$1,858.1	\$78.1 \$318.2	\$171.9 \$350.1	\$253.9 \$562.2	5.7x NM	NM	13.6x 10.7x	12.2x 8.5x	NM 14.1x	41.3x 12.8x	28.0x 8.0x	3.5x 0.7x		
Element Fleet Management Corp.	TSX:EFN	\$4,209.2	\$19,877.4 \$11,684.8	\$1,949.4	NA	NA	\$1,050.1 NA	\$225.7	\$282.2	\$333.0	10.0x	NA	10.7x NA	0.5x NA	14.1x 18.6x	12.8x 14.9x	8.0x 12.6x	0.7x 1.7x		
Textainer Group Holdings Limited*	NYSE:TGH	\$1.942.2	\$6.629.8	\$751.0	\$594.7	79.2%	\$671.8	\$124.7	\$282.3	\$284.3	8.8x	11.1x	9.9x	9.5x	15.6x	6.9x	6.8x	1.7x 1.4x		
CAI International. Inc.	NYSE:CAI	\$969.3	\$2,857.5	\$322.0	\$187.9	58.4%	\$316.9	\$82.5	\$134.9	\$145.3	8.9x	15.2x	9.0x	8.2x	13.0x 11.7x	7.2x	6.7x	1.4× 1.5×		
Marlin Business Services Corp.*	NasdagGS:MRLN	\$264.1	\$171.9	\$106.6	\$107.7 NA	NA	\$510.7 NA	\$29.8	9134.7 NA	\$145.5 NA	1.6x	NA	NA	NA	8.8x	NA	NA	1.3x		
Chesswood Group Limited	TSX:CHW	\$157.9	\$936.5	\$71.4	NA	NA	\$28.3	\$21.0	\$17.2	\$18.7	NM	NA	NM	NM	7.5x	9.2x	8.5x	1.3x 1.2x		
	13/	ψ157.7	\$700.5	Ψ/ 1.4	1474	53.0%	ψ20.0	Ψ21.0	ψ17.2	ψ10.7	7.2x	14.2x	10.4x		12.6x	14.4x	11.2x			
Mean Median						53.0% 54.3%					7.2x 8.5x	14.2x 15.2x	10.4x 9.9x	8.8x 8.5x	12.6x 11.9x	14.4x 9.2x	11.2x 8.0x	1.5x 1.3x		
Asset-Based Lending	19/05 017	45 450 5	A	40.171.0				A / 50 0	A	A					7.0					
CIT Group Inc.*	NYSE:CIT TSX:ACD	\$5,150.5 \$56.0	\$6,158.1	\$2,676.0	NA NA	NA	NA NA	\$652.0 \$5.0	\$585.4 NA	\$443.4	2.3x	NA NA	NA	NA NA	7.9x	8.8x	11.6x NA	0.9x		
Accord Financial Corp.	TSX:ACD	\$56.0	\$313.2	\$34.1	NA	NA	NA	\$5.0	NA	NA	9.2x		NA		11.2x	NA		0.7x		
Mean Median						NA NA					5.7x 5.7x	NA NA	NA NA	NA NA	9.53 9.53	8.80 8.80	11.6x 11.6x	0.8x 0.8x		
Consumer Finance																				
Affirm Holdings, Inc.	NasdaqGS:AFRM	\$32,388.4	\$32,904.2	\$870.5	(\$278.6)	NA	NA	(\$228.9)	(\$520.9)	(\$112.2)	NM	NM	NA	NM	NM	NM	NM	12.5x		
Upstart Holdings, Inc.	NasdaqGS:UPST	\$24,608.7	\$24,126.3	\$472.4	\$84.8	17.9%	NA	\$40.1	\$108.3	\$133.8	NM	NM	NA	NM	NM	NM	NM	34.4x		
OneMain Holdings, Inc.*	NYSE: OMF	\$7,306.1	\$23,124.1	\$3,419.0	NA	NA	NA	\$1,195.6	\$1,409.0	\$1,166.4	6.8x	NA	NA	8.6x	6.1x	5.2x	6.3x	2.1x		
FirstCash, Inc.*	NasdaqGS:FCFS	\$3,539.5	\$4,431.0	\$1,549.6	\$234.4	15.1%	NA	\$103.8	\$134.2	\$155.8	2.9x	18.9x	NA	15.2x	34.1x	26.4x	22.7x	2.7x		
LendingClub Corporation*	NYSE:LC	\$2,784.4	\$3,097.4	\$549.8	\$58.9	10.7%	\$0.0	(\$46.4)	(\$2.6)	\$120.5	5.6x	NM	NM	12.5x	NM	NM	23.1x	3.7x		
Green Dot Corporation*	NYSE:GDOT	\$2,750.2	\$878.3	\$1,343.1	NA	NA	NA	\$31.4	\$122.5	\$150.0	0.7x	NA	NA	3.3x	NM	22.4x	18.3x	2.6x		
MoneyLion Inc.	NYSE:ML	\$1,537.8	\$2,037.4	\$112.3	(\$7.5)	NA	\$0.0	(\$102.0)	(\$25.0)	(\$34.1)	NM	NM	NM	NA	NM	NM	NM	NM		
Enova International, Inc.*	NYSE:ENVA	\$1,274.0	\$1,953.5	\$837.5	NA	NA	NA	\$265.0	\$247.7	\$200.0	2.3x	NA	NA	4.6x	4.8x	5.1x	6.4x	1.2x		
World Acceptance Corporation*	NasdaqGS:WRLD	\$1,152.8	\$1,702.0	\$531.4	\$152.8	28.8%	NA	\$71.3	\$80.2	\$62.1	3.2x	11.1x	NA	17.6x	16.2x	14.4x	18.6x	2.8x		
Atlanticus Holdings Corporation*	NasdaqGS:ATLC	\$800.4	\$1,661.2	\$343.7	NA ¢1/57	NA 21.(%	\$0.0	\$118.7	\$110.9	\$134.3	4.8x	NA	NM	NA	6.7x	7.2x 12.5x	6.0x	3.7x		
CURO Group Holdings Corp.*	NYSE:CURO NASDAQ: OPRT	\$718.0 \$702.0	\$1,574.2 \$2,222.9	\$768.3 \$498.6	\$165.7 NA	21.6% NA	NA NA	\$129.9 \$29.0	\$57.5 \$53.3	\$97.6 \$69.8	2.0x 4.5x	9.5x NA	NA NA	6.1x NM	5.5x 24.2x	12.5x 13.2x	7.4x 10.1x	2.7x		
Oportun Financial Corporation Regional Management Corp.*	NASDAQ: OPRT	\$702.0 \$598.9	\$2,222.9 \$1,464.8	\$498.6 \$375.6	NA \$140.3	NA 37.3%	NA	\$29.0 \$58.5	\$53.3 \$73.7	\$69.8 \$52.7	4.5x 3.9x	NA 10.4x	NA	NM 12.9x	24.2x 10.2x	13.2x 8.1x	10.1x 11.4x	1.4x 2.1x		
Elevate Credit, Inc.*	NYSE:ELVT	\$138.8	\$1,404.0 \$394.8	\$375.6	\$140.3	24.8%	NA	\$27.3	(\$0.3)	\$23.4	3.9x 1.1x	4.4x	NA	4.8x	10.2x 5.1x	NM	5.9x	2.1x 0.9x		
Mean						22.3%					3.4x	10.9x	NA	9.5x	12.6x	12.7x	12.4x	5.6x		
Median						21.6%					3.2x	10.7x	NA	8.6x	6.7x	12.5x	10.1x	2.7x		
*Companies that comprise the BPC Specialty Finance Index on p.1																				

\*Companies that comprise the BPC Specialty Finance Index on p.1



#### Specialty Finance Market Update

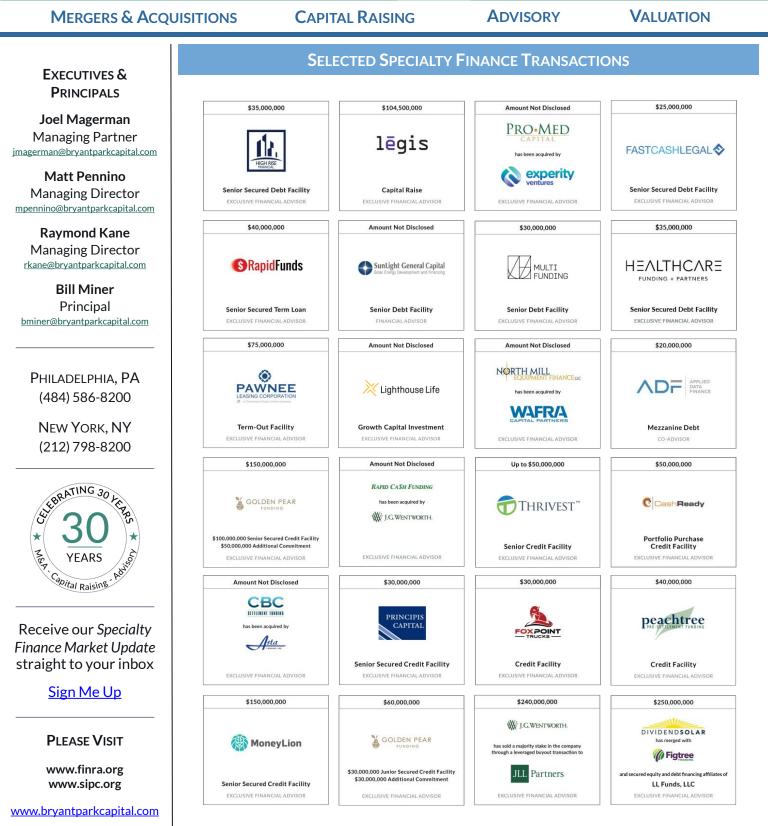
Analysis of Comparable Publicly Traded Financial Services Companies (as of 9/30/2021)

9/30/2021		Market S	tatistics			Оре	erating Metri	cs			Valuation Metrics								
				Sales		EBITDA		1	Net Income		EV / Sales		EV / EBITDA			P/E			
Company	Ticker	Market Cap 9/30/21	Enterprise Value	LTM	LTM	Margin	2021 E	LTM	2021 E	2022 E	LTM	LTM	2021 E	2022 E	LTM	2021 E	2022 E	Price / BV <sup>(a)</sup>	
Automotive Financing																			
Credit Acceptance Corporation	NasdagGS:CACC	\$9.392.9	\$13,789,5	\$1.565.3	NA	NA	NA	\$736.6	\$756.3	\$681.6	8.8x	NA	NA	NA	12.8x	12.4x	13.8x	3.9x	
America's Car-Mart, Inc.	NasdagGS:CRMT	\$763.4	\$1,096.3	\$1,008.4	\$151.4	15.0%	\$153.9	\$87.9	\$103.3	\$88.7	1.1x	7.2x	7.1x	7.9x	8.7x	7.4x	8.6x	1.8x	
Consumer Portfolio Services, Inc.	NasdaqGM:CPSS	\$133.1	\$2,003.9	\$181.1	NA	NA	NA	\$21.4	\$21.8	\$18.4	NM	NA	NA	NA	6.2x	6.1x	7.3x	0.9x	
Nicholas Financial, Inc.	NasdaqGS:NICK	\$94.6	\$155.8	\$44.3	NA	NA	NA	\$7.1	NA	NA	3.5x	NA	NA	NA	13.3x	NA	NA	0.8x	
Mean Median						15.0% 15.0%					4.5x 3.5x	7.2x 7.2x	7.1x 7.1x	7.9x 7.9x	10.2x 10.7x	8.6x 7.4x	9.9x 8.6x	1.9x 1.4x	
,																			
<u>SBA Lending / BDC</u>																			
Ares Capital Corporation	NasdaqGS:ARCC	\$9,064.5	\$18,092.5	\$1,641.0	NA	NA	NA	\$446.9	\$823.8	\$812.8	NM	NA	NA	NA	20.3x	11.0x	11.2x	1.1×	
FS KKR Capital Corp.	NYSE:FSK	\$6,284.3	\$13,505.3	\$667.0	NA	NA	NA	\$211.3	\$739.7	\$723.2	NM	NA	NA	NA	29.7x	8.5x	8.7x	0.8×	
Prospect Capital Corporation	NasdaqGS:PSEC	\$2,996.3	\$5,302.7	\$632.0	NA	NA	NA	\$178.6	\$288.0	\$291.8	8.4x	NA	NA	NA	16.8x	10.4x	10.3x	0.8×	
Main Street Capital Corporation	NYSE:MAIN	\$2,819.9	\$4,180.6	\$244.6	NA	NA	NA	\$95.2	\$167.4	\$173.6	NM	NA	NA	NA	29.6x	16.8x	16.2x	1.8×	
Hercules Capital, Inc.	NYSE:HTGC	\$1,905.2	\$3,072.0	\$284.0	\$220.9	77.8%	NA	\$95.3	\$148.9	\$156.4	NM	13.9x	NA	NA	20.0x	12.8x	12.2x	1.4x	
Bangkok Commercial Asset Management Public Company Limited	BAM	\$1,768.8	\$4,371.1	\$81.0	NA	NA	NA	\$50.6	\$65.9	\$84.0	NM	NA	NA	NA	34.9x	26.9x	21.1x	1.4×	
Apollo Investment Corporation	NasdaqGS:AINV	\$843.9	\$2,285.4	\$210.6	NA	NA	NA	\$56.3	\$95.0	\$90.0	NM	NA	NA	NA	15.0x	8.9x	9.4x	0.8x	
SLR Investment Corp.	NasdaqGS:SLRC	\$808.4	\$1,006.0	\$131.7	NA	NA	NA	\$36.0	\$63.2	\$68.7	7.6x	NA	NA	NA	22.4x	12.8x	11.8x	0.9x	
Sculptor Capital Management, Inc.	SCU	\$703.3	\$1,377.7	\$978.0	\$335.5	34.3%	NA	\$136.2	\$103.9	\$96.7	1.4x	4.1x	NA	NA	5.2x	6.8x	7.3x	NM	
Newtek Business Services Corp.	NasdaqGM:NEWT	\$625.2	\$1,063.8	\$101.0	\$52.7	52.2%	NA	\$19.4	\$76.1	\$53.8	NM	NM	NA	NA	32.2x	8.2x	11.6x	1.7x	
PennantPark Investment Corporation	NasdaqGS:PNNT	\$435.1	\$926.5	\$79.7	NA	NA	NA	\$22.1	\$35.6	\$42.2	NM	NA	NA	NA	19.7x	12.2x	10.3x	0.7x	
Monroe Capital Corporation	NasdaqGS:MRCC	\$223.8	\$539.1	\$51.5	NA	NA	NA	\$12.3	\$21.4	\$21.5	NM	NA	NA	NA	18.1x	10.5x	10.4x	0.9x	
Portman Ridge Finance Corporation	NasdaqGS:PTMN	\$222.2	\$520.5	\$67.5	NA	NA	NA	\$19.0	\$39.8	\$30.4	7.7x	NA	NA	NA	11.7x	5.6x	7.3x	0.8x	
Oxford Square Capital Corp.	NasdaqGS:OXSQ	\$201.0	\$322.4	\$34.1	NA	NA	NA	\$10.4	\$16.9	\$18.4	9.5x	NA	NA	NA	19.4x	11.9x	10.9x	0.8x	
Mean Median						54.8% 52.2%					6.9x 7.7x	9.0x 9.0x	NA NA	NA NA	21.1x 19.8x	11.7x 10.7x	11.3x 10.7x	1.1x 0.9x	
Mortgage and Real Estate Lenders																			
New Residential Investment Corp.	NYSE:NRZ	\$5.132.4	\$34.157.9	\$2.258.1	NA	NA	NA	\$524.8	\$635.4	\$791.9	NM	NA	NA	NA	9.8x	8.1x	6.5x	1.0x	
PennyMac Financial Services. Inc.	NYSE:PFSI	\$3,793.5	\$22.211.6	\$4,211.1	NA	NA	NA	\$1,340.1	\$995.4	\$759.9	5.3x	NA	NA	NA	2.8x	3.8x	5.0x	1.1x	
Walker & Dunlop, Inc.	NYSE:WD	\$3,611.8	\$5,393.4	\$1,102.0	NA	NA	\$252.5	\$208.7	\$252.6	\$291.3	4.9x	NA	NM	17.8x	17.3x	14.3x	12.4x	2.8×	
Mr. Cooper Group Inc.	NasdaqCM:COOP	\$3,546.7	\$16,069.7	\$3,684.0	\$2.047.0	55.6%	\$904.3	\$938.1	\$678.0	\$454.1	4.7× 4.4×	7.9x	17.8x	NM	3.8x	5.2x	7.8x	1.1x	
Rocket Companies, Inc.	NYSE:RKT	\$2,220.0	\$32,455.0	\$16,870.6	\$10.402.8	61.7%	\$5.906.4	(\$3,111.3)	\$299.2	\$208.0	4.4x 1.9x	3.1x	17.0x 5.5x	8.3x	NM	7.4x	10.7x	3.5×	
loanDepot, Inc.	NYSE:LDI	\$889.6	\$12,075.7	\$4,938.0	910,402.0 NA	NA	\$898.8	\$1,443.1	\$246.9	\$200.0	2.4x	NA	13.4x	12.2x	0.6x	3.6x	3.7x	1.7x	
Guild Holdings Company	NYSE:GHLD	\$839.3	\$3.651.5	\$1,900.5	\$670.5	35.3%	\$272.0	\$375.0	\$240.7	\$198.5	2.4x 1.9x	5.4x	13.4x 13.4x	12.2x 11.8x	2.2x	4.1x	4.2x	1.0x	
Home Point Capital Inc.	NasdagGS:HMPT	\$574.7	\$7,520.7	\$1,500.5	\$782.1	49.3%	\$75.5	\$430.1	\$43.9	\$178.5	4.7x	9.6x	13.4x NM	NM	2.2x 1.3x	4.1x 13.1x	4.2x 3.9x	0.8×	
Finance Of America Companies Inc.	NYSE:FOA	\$296.4	\$11.024.1	\$2.040.1	\$702.1 NA	47.5% NA	\$423.8	\$333.2	\$80.0	\$78.4	4.7× 5.4x	NA	NM	NM	0.9x	3.7x	3.8x	0.4x	
Velocity Financial, Inc.	NYSE:VEL	\$271.0	\$2,207.4	\$76.9	NA	NA	\$423.0 NA	\$21.8	\$17.8	\$22.1	NM	NA	NA	NA	12.4x	15.2x	12.3x	1.2×	
First Acceptance Corporation	OTCPK:FACO	\$83.5	\$87.3	\$308.3	\$27.5	8.9%	NA	\$15.8	NA	φ22.1 NA	0.3x	3.2x	NA	NA	5.3x	NA	NA	0.9x	
Mean						42.1%					3.5x	5.8x	12.5x	12.5x	5.7x	7.9x	7.0x	1.4x	
Median Source: Cap IO						49.3%					4.4x	5.4x	13.4x	12.0x	3.3x	6.3x	5.7x	1.1x	

Source: Cap IQ (a) Price as of September 30, 2021 divided by the last reported book value







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