

MERGERS & ACQUISITIONS

CAPITAL RAISING

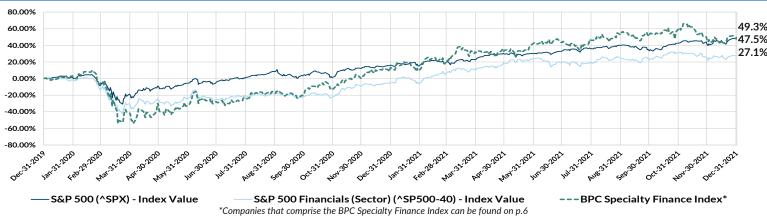
ADVISORY

VALUATION



MARKET VIEW: Global vaccination rates continued to increase during the fourth quarter, but two new highly contagious COVID-19 variants worsened supply chain issues and labor shortages. Despite this, earnings growth continued, and equity returns were positive, with the Dow Jones Industrial Average, S&P 500 Index, and Nasdaq Composite Index posting returns of 7.37%, 10.65%, and 8.28%, respectively. In the fixed income markets, yields were mostly unchanged as inflation expectations remained high. The Fed took its first step toward tightening the money supply by reducing monthly asset purchases by \$20 billion, as they acknowledged inflation may not be transitory. In the Specialty and Consumer Finance transaction markets, M&A transactions increased by 20.0% while private placement transactions decreased by 14.9% quarter-over-quarter. The BPC Specialty Finance Index posted a loss of 1.84% for the quarter, compared to the S&P 500 and S&P Financials Index which generated a positive return of 10.65% and 4.07%, respectively.

BRYANT PARK CAPITAL SPECIALTY FINANCE INDEX



The BPC Specialty Finance Index tracks a basket of Specialty Finance Companies from the following sub-sectors: specialty finance, leasing/rental, asset-based lending, and consumer finance (all of which are included in the comparable publicly-traded companies beginning on page 6).

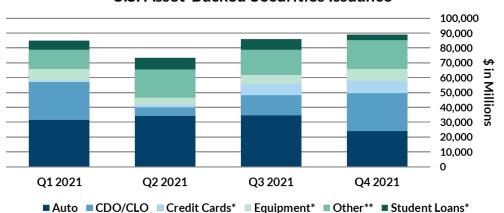
FIXED INCOME

ASSET-BACKED SECURITIES

- Issuance of asset-backed securities increased by 0.2% to \$86.2 billion in Q4 2021, up from \$86.0 billion in Q3 2021
- CDO/CLO issuance outpaced all other asset-backed securities categories in Q4 2021, totaling \$25.3 billion. CDO/CLO was followed by Auto: \$24.1 billion; Other: \$19.4 billion; Equipment: \$8.2 billion; Credit Cards: \$5.2 billion; and Student Loans: \$3.9 billion

Sources: CapIQ, Russell Investments, SIFMA, T.RowePrice

U.S. Asset-Backed Securities Issuance



*Credit card issuance not available for January, February, October, and December 2021; Equipment and Student Loans issuance is not available for December 2021

**Other includes various asset types that do not fit into any of the categories mentioned above, including tax liens, trade receivables, boat loans, etc.



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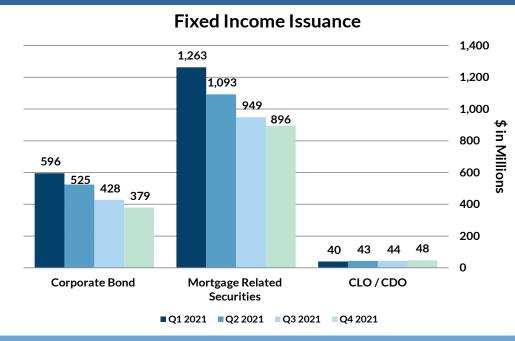
CAPITAL RAISING

ADVISORY

VALUATION

BOND MARKET

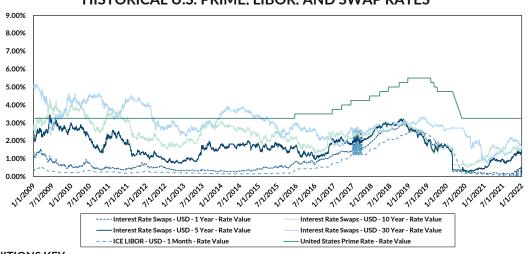
- The Bloomberg Barclays U.S. Aggregate Bond Index posted a 0.1% loss in Q4 2021, compared to a 0.1% gain during Q3 2021
- Corporate issuances totaled \$379.4 billion in Q4 2021, representing a 17.9% increase compared to the same time period in 2020
- CLO issuance set record highs of \$177.7 billion in 2021, substantially exceeding 2018's previous record of \$128.9 billion



INTEREST RATES

The Federal Open Market Committee ("FOMC," the "Fed," or the "Committee") held its final 2021 meeting on December 14-15. The FOMC continues to communicate that it sees the economic condition of the country to be reliant on the progress of the COVID-19 recovery. Continued vaccinations and the reduction of pandemic restrictions have led to increased employment and economic activity. The Committee has decided to keep the fed funds rate at a targeted 0-0.25% and to continue the goal to reach maximum employment and a long run inflation rate of 2%. The FOMC will also reduce their monthly asset purchases by \$20 billion of Treasury securities and \$10 billion of agency mortgage-backed securities with an expected reduction to continue monthly. The Committee has identified the new variants as the chief remaining risks to economic progress and will reconsider adjustments to policy if they become warranted.







DEFINITIONS KEY

- Fixed Rate Swaps occur between two parties exchanging a set of fixed-rate payments and floating-rate payments based on LIBOR as a reference rate. The rate is the percentage over LIBOR that one side agrees to pay.
- LIBOR is the most used benchmark for short-term interest rates and is derived from an average of the most creditworthy banks' interbank deposit
- Prime Rate is the rate that creditworthy customers receive from commercial banks and is largely determined by the federal funds rate.
 Sources: Bloomberg, SIFMA, Federal Reserve, ICE, Wall Street Journal, Guggenheim, U.S. Treasury, S&P Global



MERGERS & ACQUISITIONS

CAPITAL RAISING

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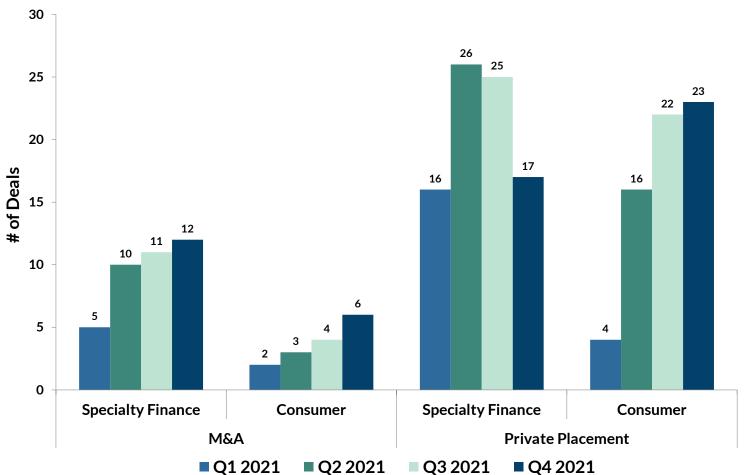
VALUATION

MERGERS & ACQUISITIONS

OVERALL MARKET TRENDS

- Global M&A deal value in Q4 2021 was reported at \$1.02 trillion, an 8.9% decrease compared to \$1.12 trillion in Q4 2020
 - M&A activity slowed down in the U.S. as Q4 was the lowest quarter in 2021, recording \$654.7 billion in deal value across 4,784 transactions
 - European M&A started off the quarter with a sharp decline as total deal value decreased 35.5% from September to October, but finished the quarter strong up 2.6% compared to Q3 2021
- Despite the slowdown in Q4, announced global M&A volume of \$5.6 trillion in 2021 exceeds the previous record of \$4.4 trillion set in 2007 by 27.4%

MARKET TRENDS: SPECIALTY & CONSUMER FINANCE COMPANIES



(a) The "Specialty Finance" and "Consumer Finance" categories referenced here and on the following transaction pages are based on GCIS classification.

| | | Target | :/Issuer | | | | | Deal Information | |
|----|-------------|--|-----------|-------------------|-----------------|------------|-------------|---|---|
| | | | Exchange: | | | Percent | | | |
| | Date Closed | Target/Issuer | Ticker | Sector | Deal Size (\$M) | Sought (%) | Deal Type | Buyers/Investors | Sellers |
| 1 | 12/31/2021 | Summit Funding Group, Inc. | Private | Specialty Finance | \$121.3 | 100% | Acquisition | First Financial Bancorp. | Not Disclosed |
| | | | | | | | | (NasdaqGS:FFBC) | |
| 2 | 12/27/2021 | Keystone Equipment Finance Corp. | Private | Specialty Finance | ND | 100% | Acquisition | Commercial Credit, Inc. | Not Disclosed |
| 3 | 12/27/2021 | Heights Finance Corporation | Private | Consumer Finance | \$360.0 | 100% | Acquisition | CURO Group Holdings Corp. (NYSE:CURO) | Southern Management Corporation |
| 4 | 12/21/2021 | Asset Based Lending, LLC | Private | Specialty Finance | ND | 100% | Acquisition | Hunter Street Partners; Rice Park Capital Management | Not Disclosed |
| 5 | 12/20/2021 | Genesis Capital LLC | Private | Specialty Finance | ND | 100% | Acquisition | | . The Goldman Sachs Group, Inc. (NYSE:GS) |
| 6 | 12/20/2021 | The Currency Cloud Limited | Private | Consumer Finance | ND | ND | Acquisition | Visa Inc. (NYSE:V) | Atlas Venture L.P.; Silicon Valley |
| | | | | | | | | | BancVentures, Inc.; Sapphire Ventures, LLC; |
| 7 | 12/16/2021 | American First Finance Inc. | Private | Consumer Finance | \$1,532.1 | 100% | Acquisition | FirstCash Holdings, Inc | AFF Services, Inc. |
| | | | | | | | | (NasdaqGS:FCFS) | |
| 8 | 12/13/2021 | Balboa Capital Corporation | Private | Specialty Finance | ND | 100% | Acquisition | Ameris Bank | Not Disclosed |
| 9 | 12/10/2021 | Genesis Financial, Inc. | Private | Consumer Finance | \$45.0 | 100% | Acquisition | SMC Entertainment, Inc. (OTCPK:SMCE) | Not Disclosed |
| 10 | 12/08/2021 | Fairmont Village Credit Union | Private | Specialty Finance | ND | 100% | Acquisition | GCS Credit Union | Not Disclosed |
| 11 | 12/06/2021 | Service Finance Company, LLC | Private | Specialty Finance | \$2,000.0 | 100% | Acquisition | Truist Bank | ECN Capital Corp. (TSX:ECN) |
| 12 | 12/01/2021 | Fair Square Financial Holdings LLC | Private | Consumer Finance | \$750.0 | 100% | Acquisition | Ally Financial Inc. (NYSE:ALLY) | Pantheon Ventures (UK) LLP; Pine Brook |
| | | | | | | | | | Road Partners, LLC; The Orogen Group |
| 13 | 11/16/2021 | Grand Financial New York Corp. | Private | Specialty Finance | ND | 100% | Acquisition | Baron Finance Incorporated | Not Disclosed |
| 14 | 11/09/2021 | Anchor Fundings Inc. | Private | Specialty Finance | ND | 100% | Acquisition | Experity Ventures, LLC | Not Disclosed |
| 15 | 11/02/2021 | Stonegate Capital Holdings, LLC | Private | Specialty Finance | ND | 100% | Acquisition | SG Credit Partners, Inc. | Not Disclosed |
| 16 | 11/01/2021 | North Avenue Capital, LLC | Private | Specialty Finance | \$62.5 | 100% | Acquisition | Veritex Community Bank | Not Disclosed |
| 17 | 11/01/2021 | First Investors Financial Services Group Inc. | Private | Consumer Finance | \$285.0 | 100% | Acquisition | Stellantis N.V. (BIT:STLA) | Jacobs Asset Management, LLC; Gallatin Point Capital LLC |
| 18 | 10/29/2021 | Lyric Financial, LLC | Private | Specialty Finance | ND | 100% | Acquisition | Utopia Music AG | Not Disclosed |



January 2022

| | | Compa | Deal Information | | | | | |
|----|-------------|-------------------------------------|------------------|-------------------|-------------------|---------------------|--|--|
| | Date Closed | Target/Issuer | Exchange: Ticker | Sector | Transaction Types | Amount Raised (\$M) | | |
| 1 | 12/31/2021 | Caribou Financial, Inc. | Private | Consumer Finance | Equity | NE | | |
| 2 | 12/30/2021 | Pollen, Inc. | Private | Specialty Finance | Equity | \$7.5 | | |
| 3 | 12/16/2021 | Clearinghouse Community Development | Private | Specialty Finance | Equity | \$1.0 | | |
| 4 | 12/16/2021 | SuperNet, Inc. | Private | Specialty Finance | Not Disclosed | NE | | |
| 5 | 12/13/2021 | S. Huntley & Co. | Private | Consumer Finance | Debt/Equity | \$0.1 | | |
| 6 | 12/13/2021 | Level Technology Inc. | Private | Specialty Finance | Equity | \$7.0 | | |
| 7 | 12/09/2021 | ConnexPay LLC | Private | Consumer Finance | Equity | \$20.0 | | |
| 8 | 12/09/2021 | The Beneficient Company Group, L.P. | Private | Specialty Finance | Debt/Equity | NE | | |
| 9 | 12/09/2021 | Rooted Lending, Inc. | Private | Consumer Finance | Equity | \$0.5 | | |
| 10 | 12/09/2021 | MentorWorks Education Capital, Inc. | Private | Consumer Finance | Debt/Equity | \$2.6 | | |
| 11 | 12/07/2021 | Ampla LLC | Private | Specialty Finance | Equity | \$45.1 | | |
| 12 | 12/06/2021 | Hometap Equity Partners, LLC | Private | Consumer Finance | Equity | \$60.0 | | |
| 13 | 12/02/2021 | Stride Funding, Inc. | Private | Consumer Finance | Equity | \$12.0 | | |
| 14 | 11/30/2021 | Fundbox, Inc. | Private | Specialty Finance | Equity | \$100.0 | | |
| 15 | 11/18/2021 | Kafene, Inc. | Private | Consumer Finance | Debt | \$60.0 | | |
| 16 | 11/18/2021 | Kafene, Inc. | Private | Consumer Finance | Equity | \$29.0 | | |
| 17 | 11/17/2021 | PACE Loan Group, LLC | Private | Specialty Finance | Equity | NE | | |
| 18 | 11/17/2021 | Rio Grande Resources Trust II | Private | Specialty Finance | Debt | \$45.0 | | |
| 19 | 11/17/2021 | First Help Financial LLC | Private | Consumer Finance | Debt | \$60.0 | | |
| 20 | 11/17/2021 | Torpago, Inc. | Private | Consumer Finance | Equity | \$2. | | |
| 21 | 11/16/2021 | Upgrade, Inc. | Private | Consumer Finance | Equity | \$279. | | |
| 22 | 11/15/2021 | Aboki africa Ltd | Private | Consumer Finance | Equity | NE | | |
| 23 | 11/14/2021 | Plentina Inc. | Private | Consumer Finance | Equity | \$2.2 | | |
| 24 | 11/10/2021 | Evergrow Inc. | Private | Specialty Finance | Equity | \$7.0 | | |
| 25 | 11/10/2021 | Lendtable Inc. | Private | Specialty Finance | Equity | \$18.0 | | |
| 26 | 11/05/2021 | Ando Inc. | Private | Specialty Finance | Equity | \$6.2 | | |
| 27 | 10/28/2021 | Drip Capital, Inc. | Private | Specialty Finance | Equity | \$40.0 | | |
| 28 | 10/27/2021 | Business Capital | Private | Specialty Finance | Debt | \$8.0 | | |
| 29 | 10/27/2021 | Deserve, Inc. | Private | Consumer Finance | Not Disclosed | N | | |
| 30 | 10/26/2021 | Mission Lane LLC | Private | Consumer Finance | Equity | \$150.0 | | |
| 31 | 10/26/2021 | InVenture Capital Corporation | Private | Consumer Finance | Debt | \$40.0 | | |
| 32 | 10/22/2021 | Stride Funding, Inc. | Private | Consumer Finance | Debt | \$30.0 | | |
| 33 | 10/19/2021 | Birchmount Network Inc. | Private | Specialty Finance | Not Disclosed | \$2.5 | | |
| 34 | 10/18/2021 | Traive Inc. | Private | Consumer Finance | Equity | \$17.0 | | |
| 35 | 10/14/2021 | InVenture Capital Corporation | Private | Consumer Finance | Equity | \$145.0 | | |
| 36 | 10/12/2021 | Pomelo Inc. | Private | Consumer Finance | Equity | \$5.0 | | |
| 37 | 10/12/2021 | National Funding, Inc. | Private | Specialty Finance | Debt | \$55.0 | | |
| 38 | 10/12/2021 | Ampla LLC | Private | Specialty Finance | Debt | \$250.0 | | |
| 39 | 10/11/2021 | Kappa Pay Inc. | Private | Consumer Finance | Equity | \$2.: | | |



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40/04/0004

| 12/31/2021 | | Market Statistics Operating Metrics | | | | | | | | | Valuation Metrics | | | | | | | | | | |
|---|----------------------------|-------------------------------------|--------------------------|------------------------|----------------------|----------------|----------------------|---------------------|----------------------|----------------------|-------------------|----------------|----------------|---------------|----------------|-----------------|----------------|---------------------------|--|--|--|
| | | | | Sales EBITDA | | | | | Net Income | | EV / Sales | EV / EBITDA | | | | P/E | | | | | |
| Company | Ticker | Market Cap 12/31/21 | Enterprise Value | LTM | LTM | Margin | 2021 E | LTM | 2021 E | 2022 E | LTM | LTM | 2021 E | 2022 E | LTM | 2021 E | 2022 E | Price / BV ^(a) | | | |
| Specialty Finance | | | | | | | | | | | | | | | | | | | | | |
| Burford Capital Limited | AIM:BUR | \$2,286.8 | \$2,874.4 | \$171.5 | (\$7.4) | NA | NA | (\$28.7) | \$255.5 | \$279.7 | NM | NM | NA | NA | NM | 9.0x | 8.2x | 1.4x | | | |
| PRA Group, Inc.* | NasdaqGS:PRAA | \$2,189.8 | \$4,768.4 | \$1,112.7 | \$399.3 | 35.9% | \$382.2 | \$141.7 | \$170.1 | \$125.5 | 4.3x | 11.9x | 12.5x | 16.3x | 15.5x | 12.9x | 17.4x | 1.6x | | | |
| Encore Capital Group, Inc.* | NasdaqGS:ECPG | \$1,540.3 | \$4,189.1 | \$1,639.8 | \$682.5 | 41.6% | \$663.8 | \$282.0 | \$265.9 | \$218.2 | 2.6x | 6.1x | 6.3x | 8.0x | 5.5x | 5.8x | 7.1x | 1.1x | | | |
| Omni Bridgeway Limited | ASX:OBL | \$709.0 | \$1,036.2 | \$12.3 | (\$59.3) | NA | \$72.5 | (\$39.5) | \$84.8 | \$131.0 | NM | NM | 14.3x | 4.2x | NM | 8.4x | 5.4x | 2.8x | | | |
| GWG Holdings, Inc.* | NasdaqCM:GWGH | \$207.4 | \$3,763.4 | \$41.9 | (\$78.4) | NA | NA | (\$106.6) | NA | NA | NM | NM | NA | NA | NM | NA | NA | NM | | | |
| Medallion Financial Corp.* | NasdaqGS:MFIN | \$142.9 | \$1,558.8 | \$174.8 | \$96.6 | 55.3% | NA | \$32.5 | \$41.9 | \$40.1 | 8.9x | 16.1x | NA | NA | 4.4x | 3.4x | 3.6x | 0.5x | | | |
| LM Funding America, Inc.* LawFinance Limited | NasdaqCM:LMFA ASX:LAW | \$62.2 \$22.4 | \$45.3 \$71.7 | \$0.7 (\$4.4) | NA (\$13.7) | NA NA | NA NA | (\$2.8) (\$18.8) | NA NA | NA NA | NM NM | NA NM | NA NA | NA NA | NM NM | NA NA | NA NA | 2.01 NM | | | |
| | A3X:LAVV | \$22.4 | \$/1./ | (\$4.4) | (\$13.7) | | INA | (\$10.0) | INA | INA | | | | | | | | | | | |
| Mean Median | | | | | | 44.3% 41.6% | | | | | 5.3x 4.3x | 11.4x 11.9x | 11.0x 12.5x | 9.5x 8.0x | 8.4x 5.5x | 7.9x 8.4x | 8.3x 7.1x | 1.6x 1.5x | | | |
| Median | | | | | | 41.0% | | | | | 4.3X | 11.9x | 12.5X | 6.UX | J.JX | 0.4X | 7.1X | 1.5X | | | |
| <u>Leasing / Rental</u> | 10/05 15D | | | | | 50.40/ | | | | | | | | | 05.4 | | | | | | |
| AerCap Holdings N.V. WillScot Mobile Mini Holdings Corp.* | NYSE:AER NasdaqCM:WSC | \$15,677.0 \$9,113.6 | \$42,115.3 \$11,961.2 | \$4,178.4 \$1,814.6 | \$2,104.8 \$434.3 | 50.4% 23.9% | \$4,311.8 \$734.8 | \$446.0 \$103.3 | \$2,093.0 \$187.8 | \$1,719.7 \$270.9 | NM 6.6x | NM NM | 9.8x 16.3x | 6.6x 14.4x | 35.1x NM | 7.5x 48.5x | 9.1x 33.6x | 1.6x 4.7x | | | |
| Air Lease Corporation | NYSE:AL | \$5,041.7 | \$20,838.4 | \$1,014.0 | \$434.3 NA | 23.9% NA | \$1,866.9 | \$306.5 | \$361.8 | \$270.9 \$530.2 | NM | NA NA | 10.3x 11.2x | 9.0x | 16.4x | 46.5x 13.9x | 9.5x | 4.7x 0.8x | | | |
| Element Fleet Management Corp. | TSX:EFN | \$4,172.6 | \$11,279.9 | \$1,152.6 | NA | NA | \$1,000.7 NA | \$220.0 | \$264.9 | \$287.4 | 9.8x | NA | NA | NA NA | 19.0x | 15.8x | 14.5x | 1.8x | | | |
| GATX Corporation | NYSE:GATX | \$3,696.5 | \$9,470.7 | \$1,241.3 | \$667.0 | 53.7% | \$771.0 | \$42.6 | \$159.9 | \$184.9 | 7.6x | 14.2x | 12.3x | 11.6x | NM | 23.1x | 20.0x | 1.9x | | | |
| McGrath RentCorp | NasdaqGS:MGRC | \$1,946.0 | \$2,403.1 | \$589.9 | \$144.8 | 24.5% | \$245.0 | \$76.7 | \$89.6 | \$107.6 | 4.1x | 16.6x | 9.8x | 9.2x | 25.4x | 21.7x | 18.1x | 2.7x | | | |
| Textainer Group Holdings Limited* | NYSE:TGH | \$1,758.8 | \$7,051.3 | \$807.3 | \$674.7 | 83.6% | \$690.7 | \$167.6 | \$271.1 | \$284.9 | 8.7x | 10.5x | 10.2x | 9.5x | 10.5x | 6.5x | 6.2x | 1.2x | | | |
| Marlin Business Services Corp.* | NasdaqGS:MRLN | \$276.5 | \$73.1 | \$110.9 | NA | NA | NA | \$32.8 | NA | NA | 0.7x | NA | NA | NA | 8.4x | NA | NA | 1.3x | | | |
| Chesswood Group Limited | TSX:CHW | \$188.5 | \$1,103.7 | \$71.7 | NA | NA | \$33.8 | \$18.0 | \$19.6 | \$22.3 | NM | NA | NM | NM | 10.4x | 9.6x | 8.5x | 1.4x | | | |
| Mean Median | | | | | | 47.2% 50.4% | | | | | 6.2x 7.1x | 13.7x 14.2x | 11.6x 10.7x | 10.0x 9.4x | 17.9x 16.4x | 18.3x 14.8x | 14.9x 12.0x | 1.9x 1.6x | | | |
| | | | | | | 551.75 | | | | | 7124 | 1 II2X | 2017.X | 71.74 | 201.1% | 2 | 12.0% | 210% | | | |
| Asset-Based Lending Accord Financial Corp. | TSX:ACD | \$56.8 | \$327.8 | \$39.5 | NA | NA | NA | \$6.6 | NA | NA | 8.3x | NA | NA | NA | 8.6x | NA | NA | 0.7x | | | |
| Mean | | | | | | NA | | | | | 8.3x | NA | NA | NA | 8.64 | NA | NA | 0.7x | | | |
| Median | | | | | | NA | | | | | 8.3x | NA | NA | NA | 8.64 | NA ¹ | NA | 0.7x | | | |
| Consumer Finance | | | | | | | | | | | | | | | | | | | | | |
| Affirm Holdings, Inc. | NasdagGS:AFRM | \$28,257.9 | \$29,037.7 | \$965.9 | (\$399.7) | NA | NA | (\$310.6) | (\$787.3) | (\$241.7) | NM | NM | NA | NM | NM | NM | NM | 11.9x | | | |
| Upstart Holdings, Inc. | NasdaqGS:UPST | \$12,400.2 | \$12,080.1 | \$634.3 | \$100.0 | 15.8% | NA | \$51.5 | \$160.0 | \$192.3 | NM | NM | NA | NM | NM | NM | NM | 17.2x | | | |
| OneMain Holdings, Inc.* | NYSE: OMF | \$6,479.5 | \$23,319.5 | \$3,483.0 | NA | NA | NA | \$1,194.4 | \$1,391.0 | \$1,147.5 | 6.7x | NA | NA | 8.5x | 5.4x | 4.7x | 5.6x | 2.1x | | | |
| Navient Corporation | NasdaqGS:NAVI | \$3,420.1 | \$80,834.1 | \$2,272.0 | NA | NA | \$0.0 | \$765.6 | \$706.6 | \$503.7 | NM | NA | NM | NA | 4.5x | 4.8x | 6.8x | 1.3x | | | |
| FirstCash Holdings, Inc | NasdaqGS:FCFS | \$3,024.8 | \$4,001.5 | \$1,589.3 | \$252.4 | 15.9% | NA | \$112.8 | \$140.6 | \$205.7 | 2.5x | 15.9x | NA | 9.1x | 26.8x | 21.5x | 14.7x | 2.3x | | | |
| PROG Holdings, Inc. | NYSE:PRG | \$2,949.8 | \$2,897.1 | \$2,637.0 | \$507.2 | 19.2% | NA | \$292.5 | \$261.6 | \$278.8 | 1.1x | 5.7x | NA | 7.5x | 10.1x | 11.3x | 10.6x | 2.7x | | | |
| LendingClub Corporation* Green Dot Corporation* | NYSE:LC NYSE:GDOT | \$2,414.8 \$1,981.7 | \$2,191.1 \$194.1 | \$581.6 \$1,391.6 | \$86.3 NA | 14.8% NA | NA NA | (\$5.3) \$40.1 | \$15.0 \$122.9 | \$150.6 \$147.3 | 3.8x 0.1x | NM NA | NA NA | 8.7x 0.8x | NM 49.4x | NM 16.1x | 16.0x 13.4x | 3.0x 1.8x | | | |
| LendingTree, Inc. | NasdagGS:TREE | \$1,634.9 | \$2,162.4 | \$1,062.5 | \$53.3 | 5.0% | NA NA | (\$24.4) | \$20.4 | \$46.0 | 2.0x | NM | NA NA | 12.2x | NM | NM | 35.6x | 3.8x | | | |
| World Acceptance Corporation* | NasdagGS:WRLD | \$1,493.1 | \$2,136.8 | \$545.9 | \$150.4 | 27.6% | \$0.0 | \$69.9 | \$78.7 | \$58.2 | 3.9x | 14.2x | NM | NA | 21.3x | 19.0x | 25.7x | 3.6x | | | |
| Enova International, Inc.* | NYSE:ENVA | \$1,491.8 | \$2,383.5 | \$902.6 | NA | NA | NA NA | \$242.9 | \$253.5 | \$206.3 | 2.6x | NA | NA | 5.6x | 6.1x | 5.9x | 7.2x | 1.3x | | | |
| Atlanticus Holdings Corporation* | NasdaqGS:ATLC | \$1,076.5 | \$2,053.1 | \$385.4 | NA | NA | \$0.0 | \$134.6 | \$128.4 | \$136.6 | 5.3x | NA | NM | NA | 8.0x | 8.4x | 7.9x | 4.1x | | | |
| MoneyLion Inc. | NYSE:ML | \$920.5 | \$792.0 | \$130.7 | (\$21.0) | NA | NA | (\$78.0) | (\$44.5) | (\$45.7) | 6.1x | NM | NA | NM | NM | NM | NM | 4.0x | | | |
| CURO Group Holdings Corp.* | NYSE:CURO | \$666.2 | \$1,701.0 | \$795.6 | \$159.3 | 20.0% | NA | \$116.2 | \$40.2 | \$91.5 | 2.1x | 10.7x | NA | 5.7x | 5.7x | 16.6x | 7.3x | 3.4x | | | |
| Oportun Financial Corporation | NASDAQ: OPRT | \$575.2 | \$2,138.7 | \$523.8 | NA | NA | NA | \$53.6 | \$70.1 | \$75.4 | 4.1x | NA | NA | NM | 10.7x | 8.2x | 7.6x | 1.1x | | | |
| Regional Management Corp.* | NYSE:RM | \$569.5 | \$1,559.6 | \$396.2 | \$152.8 | 38.6% | NA *0.0 | \$67.1 | \$77.8 | \$63.3 | 3.9x | 10.2x | NA | 13.2x | 8.5x | 7.3x | 9.0x | 2.1x | | | |
| EZCORP, Inc. | NasdaqGS:EZPW | \$413.1 | \$637.2 | \$729.6 | \$63.0 \$173.4 | 8.6% | \$0.0 | \$10.7 | \$24.4 | \$36.4 | 0.9x | 10.1x | NM NA | NA NM | 38.5x | 16.9x | 11.3x | 0.6x | | | |
| Katapult Holdings, Inc. Elevate Credit. Inc.* | NasdaqGM:KPLT NYSE:ELVT | \$328.5 \$96.7 | \$335.9 \$462.5 | \$303.2 \$377.8 | \$1/3.4 \$51.9 | 57.2% 13.7% | NA NA | \$23.2 \$5.4 | \$40.0 (\$13.7) | \$73.1 \$16.4 | 1.1x 1.2x | 1.9x 8.9x | NA NA | 5.3x | 14.1x 18.0x | 8.2x NM | 4.5x 5.9x | 9.9x 0.7x | | | |
| OppFi Inc. | NYSE:OPFI | \$61.1 | \$402.5 | \$377.6 \$246.6 | \$51.9 NA | 13.7% NA | NA NA | (\$5.1) | \$10.4 | \$10.4 | 1.2x 1.7x | NA | NA NA | 2.8x | NM | 5.9x | 5.4x | NM | | | |
| Mean | | • | | | | 21.5% | | ** * | | | 2.9x | 9.7x | NA | 7.2x | 16.2x | 11.1x | 11.4x | 4.0x | | | |
| Median | | | | | | 15.9% | | | | | 2.5x | 10.2x | NA. | 7.5x | 10.4x | 8.3x | 7.9x | 2.7x | | | |
| *Companies that comprise the BPC Specialty Finance Index on p.1 | | | | | | 20.,,, | | | | | 2.57 | | .45 | ,.5x | 20X | 0.07 | , ., x | / A | | | |

*Companies that comprise the BPC Specialty Finance Index on p.1



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Specialty Finance Market Update

Analysis of Comparable Publicly Traded Financial Services Companies (as of 12/31/2021)

| 12/31/2021 | | Market Statistics Operating Metrics | | | | | | | Valuation Metrics | | | | | | | | | | |
|---|---------------|-------------------------------------|---------------------|-------------------|--------------|----------|----------------|-----------------|-------------------|--------------|------------|----------|-------------|----------|---------------|------------|----------|---------------------------|--|
| | | | | Sales | | EBITDA | | | Net Income | | EV / Sales | | EV / EBITDA | | | P/E | | | |
| Company | Ticker | Market Cap 12/31/21 | Enterprise Value | LTM | LTM | Margin | 2021 E | LTM | 2021 E | 2022 E | LTM | LTM | 2021 E | 2022 E | LTM | 2021 E | 2022 E | Price / BV ^(a) | |
| Automatic Firms in | | | | | | | | | | | | | | | | | | | |
| <u>Automotive Financing</u> Credit Acceptance Corporation | NasdagGS:CACC | \$10,256.9 | \$14.850.7 | \$1,594.4 | NA | NA | NA | \$745.2 | \$743.9 | \$702.7 | 9.3x | NA | NA | 16.9x | 13.8x | 13.8x | 14.6x | 5.2x | |
| America's Car-Mart, Inc. | NasdagGS:CRMT | \$666.5 | \$1,050.7 | \$1,073.2 | \$154.2 | 14.4% | NA NA | \$89.1 | \$102.1 | \$76.9 | 1.0x | 6.8x | NA NA | 8.8x | 7.5x | 6.5x | 8.7x | 1.5x | |
| Consumer Portfolio Services, Inc. | NasdaqGS:CRMT | \$249.7 | \$2,126.1 | \$1,073.2 | 9134.2 NA | NA | \$0.0 | \$29.9 | \$27.8 | \$17.5 | NM | NA | NM | NA | 7.3x 8.4x | 9.0x | 14.3x | 1.5x 1.5x | |
| Nicholas Financial, Inc. | NasdaqGM:CP35 | \$249.7 \$89.6 | \$2,126.1 | \$191.5 \$44.8 | NA NA | NA NA | \$0.0 \$0.0 | \$29.9 \$7.6 | \$27.6 NA | \$17.5 NA | 3.4x | NA NA | NM | NA NA | 0.4x 11.8x | 9.0x NA | NA NA | 0.8x | |
| , | NasuaqG3.NICK | \$67.0 | \$1J1./ | Ф44.0 | INA | | \$0.0 | \$7.0 | INA | INA | | | | | | | | | |
| Mean | | | | | | 14.4% | | | | | 4.6x | 6.8x | NA | 12.9x | 10.3x | 9.8x | 12.5x | 2.3x | |
| Median | | | | | | 14.4% | | | | | 3.4x | 6.8x | NA | 12.9x | 10.1x | 9.0x | 14.3x | 1.5x | |
| SBA Lending / BDC | | | | | | | | | | | | | | | | | | | |
| Ares Capital Corporation | NasdaqGS:ARCC | \$9,763.4 | \$18,631.4 | \$1,731.0 | NA | NA | NA | \$473.1 | \$871.9 | \$850.7 | NM | NA | NA | NA | 20.6x | 11.2x | 11.5x | 1.1x | |
| FS KKR Capital Corp. | NYSE:FSK | \$5,967.2 | \$14,218.2 | \$880.0 | NA | NA | NA | \$298.1 | \$742.5 | \$718.3 | NM | NA | NA | NA | 20.0x | 8.0x | 8.3x | 0.8x | |
| Prospect Capital Corporation | NasdaqGS:PSEC | \$3,278.8 | \$5,680.2 | \$658.6 | NA | NA | NA | \$192.6 | \$298.2 | \$286.6 | 8.6x | NA | NA | NA | 17.0x | 11.0x | 11.4x | 0.8x | |
| Main Street Capital Corporation | NYSE:MAIN | \$3,121.5 | \$4,540.2 | \$269.4 | NA | NA | NA | \$106.9 | \$178.1 | \$181.4 | NM | NA | NA | NA | 29.2x | 17.5x | 17.2x | 1.9x | |
| Bangkok Commercial Asset Management Public Company Limite | | \$2,102.5 | \$4,479.1 | \$91.3 | NA | NA | NA | \$55.5 | \$65.0 | \$86.6 | NM | NA | NA | NA | 37.9x | 32.4x | 24.3x | 1.7x | |
| Hercules Capital, Inc. | NYSE:HTGC | \$1,905.2 | \$3,085.9 | \$283.8 | \$218.3 | 76.9% | NA | \$94.9 | \$146.4 | \$160.5 | NM | 14.1x | NA | NA | 20.1x | 13.0x | 11.9x | 1.4x | |
| Apollo Investment Corporation | NasdaqGS:AINV | \$823.1 | \$2,393.4 | \$208.6 | NA | NA | NA | \$58.3 | \$92.9 | \$89.4 | NM | NA | NA | NA | 14.1x | 8.9x | 9.2x | 0.8x | |
| SLR Investment Corp. | NasdaqGS:SLRC | \$778.9 | \$1,032.2 | \$135.0 | NA | NA | NA | \$37.4 | \$61.9 | \$67.6 | 7.6x | NA | NA | NA | 20.8x | 12.6x | 11.5x | 0.9x | |
| Newtek Business Services Corp. | NasdaqGM:NEWT | \$665.1 | \$1,147.6 | \$98.5 | \$45.5 | 46.2% | NA | \$14.0 | \$82.0 | \$63.7 | NM | NM | NA | NA | 47.6x | 8.1x | 10.4x | 1.8x | |
| Sculptor Capital Management, Inc. | SCU | \$545.6 | \$1,227.1 | \$971.7 | \$339.4 | 34.9% | NA | \$136.8 | \$55.7 | \$93.7 | 1.3x | 3.6x | NA | NA | 4.0x | 9.8x | 5.8x | NM | |
| PennantPark Investment Corporation | NasdaqGS:PNNT | \$464.6 | \$1,051.6 | \$81.6 | NA | NA | NA | \$23.2 | \$37.0 | \$43.6 | NM | NA | NA | NA | 20.1x | 12.6x | 10.7x | 0.7x | |
| Monroe Capital Corporation | NasdaqGS:MRCC | \$241.7 | \$559.7 | \$53.3 | NA | NA | NA | \$13.7 | \$22.4 | \$22.0 | NM | NA | NA | NA | 17.7x | 10.8x | 11.0x | 1.0x | |
| Portman Ridge Finance Corporation | NasdaqGS:PTMN | \$239.7 | \$546.6 | \$82.7 | NA | NA | NA | \$26.0 | \$48.9 | \$32.7 | 6.6x | NA | NA | NA | 9.2x | 4.9x | 7.3x | 0.9x | |
| Oxford Square Capital Corp. | NasdaqGS:OXSQ | \$202.6 | \$368.2 | \$35.6 | NA | NA | NA | \$10.2 | \$15.9 | \$17.4 | MM | NA | NA | NA | 19.9x | 12.8x | 11.7x | 0.8x | |
| Mean | | | | | | 52.7% | | | | | 6.0x | 8.9x | NA | NA | 21.3x | 12.4x | 11.6x | 1.1x | |
| Median | | | | | | 46.2% | | | | | 7.1x | 8.9x | NA | NA | 20.0x | 11.1x | 11.2x | 0.9x | |
| Mortgage and Real Estate Lenders | | | | | | | | | | | | | | | | | | | |
| New Residential Investment Corp. | NYSE:NRZ | \$4,997.1 | \$36,443,1 | \$2,483,4 | NA | NA | NA | \$528.7 | \$685.9 | \$795.9 | NM | NA | NA | NA | 9.5x | 7.3x | 6.3x | 0.9x | |
| Walker & Dunlop, Inc. | NYSE:WD | \$4.833.9 | \$7,600.7 | \$1,203.5 | NA | NA | \$251.7 | \$224.6 | \$256.2 | \$315.8 | 6.3x | NA | NM | NM | 21.5x | 18.9x | 15.3x | 3.5x | |
| PennyMac Financial Services, Inc. | NYSE:PFSI | \$4,119.1 | \$18,170.5 | \$3,902.1 | NA | NA | NA | \$1,097.2 | \$1,207.6 | \$773.7 | 4.7x | NA | NA | NA | 3.8x | 3.4x | 5.3x | 1.2x | |
| Mr. Cooper Group Inc. | NasdagCM:COOP | \$3,125.9 | \$15,213,9 | \$3,681.0 | \$2,145.0 | 58.3% | \$989.9 | \$1.016.9 | \$634.1 | \$413.4 | 4.1x | 7.1x | 15.4x | NM | 3.1x | 4.9x | 7.6x | 1.0x | |
| Rocket Companies, Inc. | NYSE:RKT | \$1.891.9 | \$31,948.2 | \$15,375.3 | \$8,775.2 | 57.1% | \$6.195.4 | (\$2,510.9) | \$309.4 | \$205.1 | 2.1x | 3.6x | 5.2x | 7.9x | NM | 6.1x | 9.2x | 2.7x | |
| Guild Holdings Company | NYSE:GHLD | \$856.6 | \$3,606.2 | \$1,750.7 | \$528.2 | 30.2% | \$272.0 | \$284.7 | \$279.6 | \$216.1 | 2.1x | 6.8x | 13.3x | 11.7x | 3.0x | 3.1x | 4.0x | 0.9x | |
| loanDepot, Inc. | NYSE:LDI | \$640.4 | \$11,234.5 | \$4,541.8 | NA | NA | \$903.5 | \$1,719.9 | \$244.6 | \$206.7 | 2.5x | NA | 12.4x | 14.4x | 0.4x | 2.6x | 3.1x | 1.2x | |
| Home Point Capital Inc. | NasdagGS:HMPT | \$627.9 | \$8,068.3 | \$1,377.5 | \$563.1 | 40.9% | \$94.6 | \$268.3 | \$48.1 | \$125.0 | 5.9x | 14.3x | NM | NM | 2.3x | 13.0x | 5.0x | 0.8x | |
| Velocity Financial. Inc. | NYSE:VEL | \$442.4 | \$2,542.5 | \$83.6 | NA NA | NA | NA NA | \$25.5 | \$29.0 | \$36.7 | NM | NA | NA | NA | 17.4x | 15.3x | 12.1x | 1.8x | |
| Finance Of America Companies Inc. | NYSE:FOA | \$234.0 | \$11,237.1 | \$1,889.3 | NA | NA | \$461.6 | \$205.9 | \$91.1 | \$85.0 | 5.9x | NA | NM | NM | 1.1x | 2.6x | 2.8x | 0.3x | |
| First Acceptance Corporation | OTCPK:FACO | \$82.0 | \$85.8 | \$308.3 | \$27.5 | 8.9% | NA | \$15.8 | NA | NA | 0.3x | 3.1x | NA | NA | 5.2x | NA | NA | 0.9x | |
| Mean | | | | | | 39.1% | | | | | 3.8x | 7.0x | 11.6x | 11.3x | 6.7x | 7.7x | 7.1x | 1.4x | |
| Median | | | | | | 40.9% | | | | | 4.1x | 6.8x | 12.8x | 11.7x | 3.4x | 5.5x | 5.8x | 1.0x | |
| Source: Cap IQ | | | | | | 10,770 | | | | | | 0.07 | 12.5% | | 5. /A | J.JA | JIJA | 1.0% | |

Source: Cap IQ

(a) Price as of December 31, 2021 divided by the last reported book value



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