

**MERGERS & ACQUISITIONS** 

**CAPITAL RAISING** 

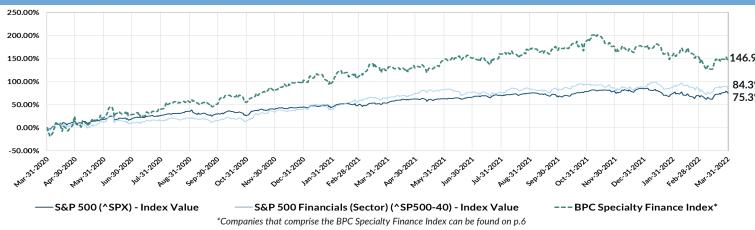
**ADVISORY** 

**VALUATION** 



MARKET VIEW: Q1 2022 saw continued economic recovery from the COVID-19 pandemic, but progress was hindered by inflationary, geopolitical, and supply chain concerns. Anticipation of Federal Reserve rate hikes alongside continually rising bond yields led to decreases in global equity and bond prices. The S&P 500 Index, Dow Jones Industrial Average, and Nasdaq Composite Index fell 5.2%, 4.5%, and 9.6% respectively during the quarter. The invasion of Ukraine by Russia furthered supply chain issues that have persisted since the height of the pandemic, leading to high commodity prices and continued inflation pressures. Tightening of monetary policy appears imminent and, following large amounts of emergency stimulus provided in 2021, the Federal Reserve is positioned to reduce its balance sheet and provide less monetary support for 2022. Equities are likely to experience moderate growth this year, while inflation is expected to stabilize at lower levels. During the first quarter of 2022, the BPC Specialty Finance Index posted a return of -12.8%, compared to -5.2% for the S&P 500 and -3.1% for the S&P 500 Financials Index.

## BRYANT PARK CAPITAL SPECIALTY FINANCE INDEX



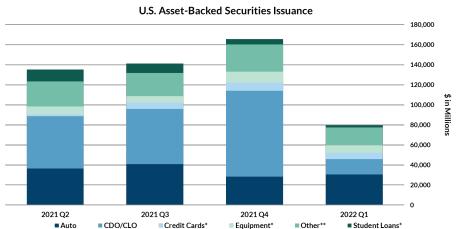
The BPC Specialty Finance Index tracks a basket of Specialty Finance Companies from the following sub-sectors: specialty finance, leasing/rental, asset-based lending, and consumer finance (all of which are included in the comparable publicly-traded companies beginning on page 6).

# FIXED INCOME

### **ASSET-BACKED SECURITIES**

- Issuance of asset-backed securities decreased by 51.1% to \$79.4 billion in Q1 2022, down from \$162.4 billion in Q4 2021
- Auto issuance outpaced all other asset-backed securities categories in Q1 2022, totaling \$30.3 billion. Auto was followed by Other: \$17.8 billion; CDO/CLO: \$15.5 billion; Equipment: \$7.4 billion; Credit Cards: \$6.4 billion; and Student

Loans: \$2.0 billion



\*Credit Card issuance not available for August, October, December 2021. Student Loan issuance not available for January 2022.
\*\*Other includes various asset types that do not fit into any of the categories mentioned above, including tax liens, trade receivables, boat loans, etc.

Sources: CapIQ, Fidelity, SIFMA



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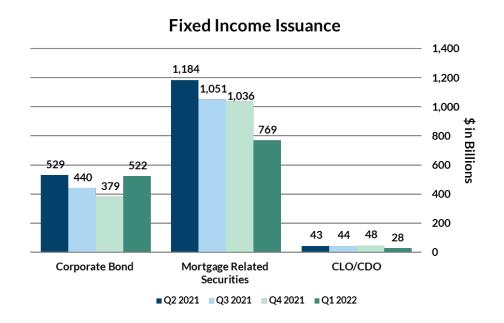
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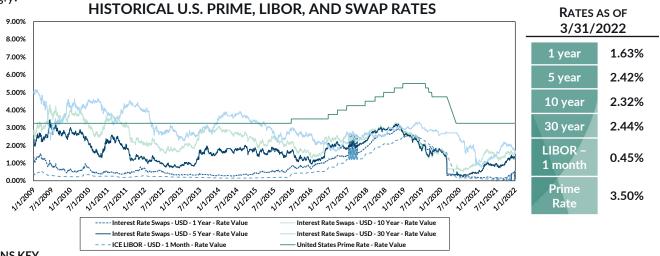
### **BOND MARKET**

- The Bloomberg Barclays U.S. Aggregate Bond Index posted a 5.9% loss in Q1 2022, compared to a 0.0% gain during Q4 2021
- Corporate issuances totaled \$521.8 billion in Q1 2022, representing a 14.4% decrease compared to the same time period in 2021
- CLO/CDO issuance reached \$27.5 billion in Q1 2022, a 30.9% decrease compared to Q1 2021 and marking the lowest output since Q3 2020



# INTEREST RATES

The Federal Open Market Committee ("FOMC," the "Fed," or the "Committee") met most recently from March 15-16, 2022. The FOMC remains committed to stabilizing inflation and maintaining a strong labor market. The easing of restrictions has led to a decline in the unemployment rate as the U.S. continues to recover from the pandemic. However, the invasion of Ukraine by Russia, pandemic-related supply and demand imbalances, and higher energy prices are likely to generate additional inflationary pressures. In response, the Committee has decided to raise the fed funds rate to a target of 0.25-0.50% and to continue to strive for maximum employment and a long run inflation rate of 2%. The FOMC also expects to begin reducing holdings in Treasury securities and agency mortgage-backed securities. The Fed will continue to monitor the impacts of the invasion of Ukraine as well as other public health developments and adjust monetary policy accordingly.



#### **DEFINITIONS KEY**

- Fixed Rate Swaps occur between two parties exchanging a set of fixed-rate payments and floating-rate payments based on LIBOR as a reference rate. The rate is the percentage over LIBOR that one side agrees to pay.
- LIBOR is the most used benchmark for short-term interest rates and is derived from an average of the most creditworthy banks' interbank deposit
  rates.
- Prime Rate is the rate that creditworthy customers receive from commercial banks and is largely determined by the federal funds rate.

Sources: Bloomberg, Federal Reserve, ICE, New York Federal Reserve, SIFMA, U.S. Treasury, Wall Street Journal



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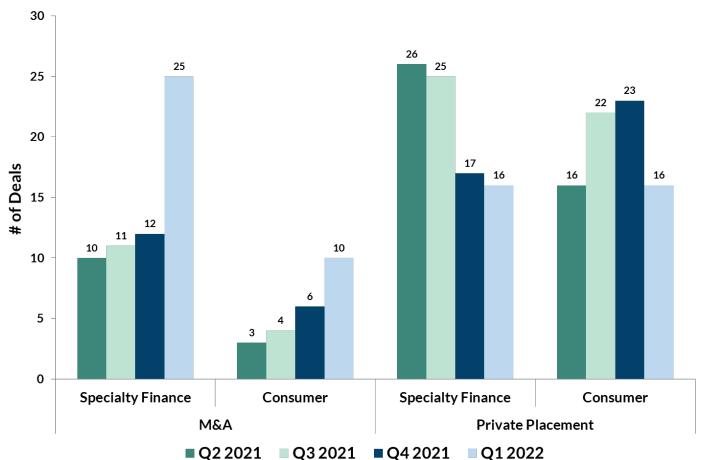
**VALUATION** 

# **MERGERS & ACQUISITIONS**

### **OVERALL MARKET TRENDS**

- Global M&A deal value in Q1 2022 was reported at \$1.02 trillion, an 17.5% decrease compared to around \$1.24 trillion in Q4 2021
  - M&A activity slowed in the U.S., as Q1 2022 recorded \$544.4 billion in deal value across 4,423 transactions (down 19.8% in value and 27.8% in volume compared to Q4 2021), both lower than any quarter in 2021
  - European M&A deal value also experienced a sharp decline in Q1 2022, totaling €182.4 billion, down 51.9% from €379.1 billion in Q4 2021
- Private equity buyers accounted for \$116.1 billion of deal value in Q1 2022, down 48.4% from \$224.8 billion in Q4 2021

# MARKET TRENDS: SPECIALTY & CONSUMER FINANCE COMPANIES



(a) The "Specialty Finance" and "Consumer Finance" categories referenced here and on the following transaction pages are based on GCIS classification.

		Target/	Issuer			Deal Information										
			Exchange:			Percent										
	Date Closed	Target/Issuer	Ticker	Sector	Deal Size (\$M)	Sought (%)	Deal Type	Buyers/Investors	Sellers							
1	03/24/2022	Beverly Loan Company Inc.	Private	Consumer Finance	ND	100.00%	Acquisition	Luxury Asset Capital LLC	Not Disclosed							
2	03/07/2022	HomeTown Credit Union	Private	Specialized Finance	ND	100.00%	Acquisition	Community 1st Credit Union	Not Disclosed							
3	03/07/2022	Vantage Financial, LLC	Private	Specialized Finance	\$75.00	100.00%	Acquisition	Peoples Bank	Not Disclosed							
4	03/04/2022	Empire Financial Federal Credit Union	Private	Specialized Finance	ND	100.00%	Acquisition	Jovia Financial Federal Credit Union	Not Disclosed							
5	03/01/2022	Custom House ULC	Private	Consumer Finance	\$910.00	100.00%	Acquisition	The Baupost Group, L.L.C.; Goldfinch Partners LLC	The Western Union Company (NYSE:WU)							
6	02/18/2022	Credit-Card Business of General Motors	Private	Consumer Finance	\$2,500.00	100.00%	Acquisition	Goldman Sachs Bank USA	General Motors Company (NYSE:GM)							
7	02/15/2022	CardWorks, Inc.	Private	Consumer Finance	ND	N/A	Acquisition	PCP Managers, L.P.	Not Disclosed							
8	02/14/2022	Hudson Capital Inc.	Private	Specialized Finance	\$264.98	100.00%	Acquisition	Hudson Capital Inc. (NasdaqCM:HUSN)	ATW Partners LLC							
9	02/11/2022	Financeit Canada Inc.	Private	Specialized Finance	ND	100.00%	Acquisition	Wafra Capital Partners, Inc.	West Street Capital Partners							
10	02/03/2022	Sterling Commercial Credit, LLC	Private	Specialized Finance	\$7.54	N/A	Acquisition	Great Elm Capital Corp. (NasdaqGM:GECC); Great Elm	Not Disclosed							
11	02/01/2022	NMA Federal Credit Union	Private	Specialized Finance	ND	100.00%	Acquisition	Pentagon Federal Credit Union	Not Disclosed							
12	02/01/2022	Sumter City Credit Union	Private	Specialized Finance	ND	100.00%	Acquisition	Safe Federal Credit Union	Not Disclosed							
13	02/01/2022	United Auto Credit Corporation	Private	Consumer Finance	\$300.00	100.00%	Acquisition	Vroom, Inc. (NasdaqGS:VRM)	United PanAm Financial Corp.							
14	01/31/2022	Millennium Funding	Private	Specialized Finance	ND	100.00%	Acquisition	Encore Funding, Inc.	Not Disclosed							
15	01/27/2022	Santander Consumer USA Holdings Inc.	Private	Consumer Finance	\$607.33	4.63%	Acquisition	Santander Holdings USA, Inc.	Not Disclosed							
16	01/26/2022	Portfolio of UMB Bank's Accounts Receivable Financing Division	Private	Specialized Finance	ND	100.00%	Acquisition	eCapital Corp.	UMB Bank, National Association							
17	01/25/2022	OMNI Healthcare Financial LLC	Private	Specialized Finance	ND	100.00%	Acquisition	Injury Factoring, LLC	Not Disclosed							
18	01/25/2022	Diversified Capital Credit Corporation	Private	Specialized Finance	ND	100.00%	Acquisition	TimePayment Corporation	Not Disclosed							



		Target,	/Issuer				Deal Information								
			Exchange:			Percent									
	Date Closed	Target/Issuer	Ticker	Sector	Deal Size (\$M)	Sought (%)	Deal Type	Buyers/Investors	Sellers						
19	01/22/2022	ArrowPointe Federal Credit Union	Private	Specialized Finance	ND	100.00%	Acquisition	Founders Federal Credit Union	Not Disclosed						
20	01/20/2022	Marlin Business Services Corp.	Private	Specialized Finance	\$299.06	100.00%	Acquisition	HPS Investment Partners, LLC	Peachtree Equity Partners; Red Mountain Capital Partners LLC; WCI (Private Equity)						
21	01/20/2022	Avenify Corporation	Private	Consumer Finance	ND	100.00%	Acquisition	Edly Inc.	Not Disclosed						
22	01/18/2022	Petros Pace Finance, LLC	Private	Specialized Finance	ND	100.00%	Acquisition	Athene Holding Ltd.	Not Disclosed						
23	01/18/2022	Phillips Realty Capital, LLC	Private	Specialized Finance	ND	100.00%	Acquisition	Bellwether Enterprise Real Estate	e Not Disclosed						
24	01/18/2022	Dharma Labs Inc.	Private	Consumer Finance	ND	100.00%	Acquisition	Ozone Networks, Inc.	Y Combinator Management LLC; Green Visor Capital Management Company, LLC;						
25	01/14/2022	Rifco Inc.	Private	Consumer Finance	\$22.27	100.00%	Acquisition	Chesswood Group Limited (TSX:CHW)	Not Disclosed						
26	01/13/2022	Invoice Factoring Business of BlueVine	Private	Specialized Finance	ND	100.00%	Acquisition	FundThrough Inc.	BlueVine Inc.						
27	01/05/2022	Financial Carrier Services, Inc.	Private	Specialized Finance	ND	100.00%	Acquisition	TBS Factoring Service, LLC	Not Disclosed						
28	01/04/2022	Paul Larsen Consulting LLC	Private	Consumer Finance	ND	100.00%	Acquisition	Optimized Payments Consulting, Inc.	Not Disclosed						
29	01/01/2022	Yankee Farm Credit, ACA	Private	Specialized Finance	ND	100.00%	Acquisition	Farm Credit East, ACA	Not Disclosed						
30	01/01/2022	Western Heritage Federal Credit Union	Private	Specialized Finance	ND	100.00%	Acquisition	Meridian Trust Federal Credit Union	Not Disclosed						
31	01/01/2022	Patterson Pump Federal Credit Union	Private	Specialized Finance	ND	100.00%	Acquisition	North Georgia Credit Union	Not Disclosed						
32	01/01/2022	Des Moines Water Works Credit Union	Private	Specialized Finance	ND	100.00%	Acquisition	Des Moines Metro Credit Union	Not Disclosed						
33	01/01/2022	My Credit Union	Private	Specialized Finance	ND	100.00%	Acquisition	San Francisco Federal Credit Union	Not Disclosed						
34	01/01/2022	Pomona Postal Federal Credit Union	Private	Specialized Finance	ND	100.00%	Acquisition	Credit Union of Southern California	Not Disclosed						
35	01/01/2022	Assets of IRH Capital, LLC	Private	Specialized Finance	ND	100.00%	Acquisition	GreatAmerica Financial Services Corporation	IRH Capital, LLC						



		Com	Deal Information					
1	Date Closed	Target/Issuer Jia Finance Inc.	Exchange: Ticker	Sector Consumer Finance	Transaction Types  Not Disclosed	Amount Raised (\$M) \$5.0		
1	03/31/2022		Private					
2	03/30/2022	Rellevate, Inc.	Private	Consumer Finance	Debt/Equity	\$0.5		
3	03/29/2022	Primavera Financial, Inc.	Private	Consumer Finance	Not Disclosed	NE		
4	03/25/2022	DigniFi Holding, Inc.	Private	Consumer Finance	Equity	\$14.7		
5	03/23/2022	Finova Capital, LLC	Private	Specialty Finance	Not Disclosed	NE		
6	03/22/2022	HorsePower Financial Services LLC	Private	Specialty Finance	Debt	NE		
7	03/21/2022	Ramp Business Corporation	Private	Specialty Finance	Equity	\$200.0		
8	03/10/2022	Marlette Funding, LLC	Private	Consumer Finance	Equity	\$225.0		
9	03/10/2022	Stilt Inc.	Private	Consumer Finance	Equity	\$14.0		
10	03/07/2022	AutoFi, Inc.	Private	Consumer Finance	Equity	\$85.0		
11	03/02/2022	Fintegra, LLC	Private	Specialty Finance	Debt	\$30.0		
12	02/24/2022	Aspen Power Partners LLC	Private	Specialty Finance	Not Disclosed	\$120.0		
13	02/22/2022	Bellevue Funding LLC	Private	Specialty Finance	Equity	\$9.2		
14	02/17/2022	Honor Capital <sup>1</sup>	Private	Specialty Finance	Debt/Equity	\$300.0		
15	02/16/2022	 Spotter, Inc.	Private	Specialty Finance	Equity	\$200.0		
16	02/15/2022	PatientFi, LLC	Private	Consumer Finance	Equity	\$15.0		
17	02/15/2022	Mundi Trade, Inc.	Private	Specialty Finance	Equity	\$16.0		
18	02/14/2022	Line Financial, PBC	Private	Consumer Finance	Equity	NE		
19	02/10/2022	Sunstone Credit, Inc.	Private	Consumer Finance	Not Disclosed	NE		
20	02/08/2022	MetaStreet DAO	Private	Consumer Finance	Not Disclosed	\$3.0		
21	02/08/2022	Happy Money, Inc.	Private	Consumer Finance	Equity	\$52.0		
22	02/04/2022	Pledge Holding Corp.	Private	Specialty Finance	Not Disclosed	NE		
23	02/03/2022	Aingel Corp.	Private	Specialty Finance	Equity	\$60.0		
24	02/03/2022	Line Financial, PBC	Private	Consumer Finance	Equity	\$2.0		
25	02/02/2022	Boopos Innovation, Inc.	Private	Specialty Finance	Debt/Equity	\$30.0		
26	01/28/2022	Tunnel International Inc.	Private	Specialty Finance	Equity	\$1.0		
27	01/13/2022	Regents Capital Corporation	Private	Specialty Finance	Debt	\$25.0		
28	01/13/2022	Accrue Money, Inc.	Private	Consumer Finance	Equity	\$25.0		
29	01/12/2022	Golden Pear Funding OpCo, LLC	Private	Consumer Finance	Debt	\$55.0		
30	01/11/2022	Brex Inc.	Private	Specialty Finance	Not Disclosed	\$300.0		
31	01/11/2022	Acorn Finance Sales Inc.	Private	Specialty Finance	Equity	\$8.4		
32	01/05/2022	Petal Card, Inc.	Private	Consumer Finance	Not Disclosed	\$140.0		

<sup>&</sup>lt;sup>1</sup>Bryant Park Capital acted as exclusive financial advisor in connection with this transaction.



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3/31/2022																		
		Market S	tatistics	Operating Metrics														
		Mandark Con	Futuredia	Sales	Sales EBITDA			Net Income		EV / Sales		EV / EBITDA		P/E				
Company	Ticker	Market Cap 3/31/22	Enterprise Value	LTM	LTM	Margin	2022 E	LTM	2022 E	2023 E	LTM	LTM	2022 E	2023 E	LTM	2022 E	2023 E	Price / BV <sup>(a)</sup>
Specialty Finance																		
Burford Capital Limited	AIM:BUR	\$1,998.3	\$3.066.1	\$156.6	\$21.5	13.7%	\$247.3	(\$51.4)	\$1.653.0	\$207.5	NM	NM	12.4x	10.5x	NM	1.2x	9.6x	1.3x
PRA Group, Inc.*	NasdagGS:PRAA	\$1,834.1	\$4,463.5	\$1.095.7	\$390.3	35.6%	\$301.3	\$143.9	\$111.8	\$139.8	4.1x	11.4x	14.8x	13.6x	12.7x	16.4x	13.1x	1.4x
Encore Capital Group, Inc.*	NasdaqGS:ECPG	\$1,538.8	\$4,444.2	\$1,614.5	\$683.4	42.3%	\$511.2	\$288.9	\$215.9	\$241.6	2.8x	6.5x	8.7x	8.4x	5.3x	7.1x	6.4x	1.3x
Omni Bridgeway Limited	ASX:OBL	\$765.9	\$1,019.0	\$39.3	(\$23.2)	NA	\$222.1	(\$59.8)	\$127.0	\$139.9	NM	NM	4.6x	3.3x	NM	6.0x	5.5x	3.3x
Medallion Financial Corp.*	NasdaqGS:MFIN	\$212.9	\$1,639.3	\$191.5	\$112.5	58.7%	NA	\$44.7	\$28.8	NA	8.6x	14.6x	NA	NA	4.8x	7.4x	NA	0.7x
GWG Holdings, Inc.*	NasdaqCM:GWGH	\$113.1	\$3,669.1	\$41.9	(\$78.4)	NA	NA	(\$106.6)	NA	NA	NM	NM	NA	NA	NM	NA	NA	NM
LM Funding America, Inc.*	NasdaqCM:LMFA	\$37.4	\$5.3	\$0.8	NA	NA	NA	(\$5.4)	NA	NA	6.5x	NA	NA	NA	NM	NA	NA	0.6x
LawFinance Limited	ASX:LAW	\$12.2	\$62.3	(\$3.1)	(\$10.3)	NA	NA	(\$13.7)	NA	NA	NM	NM	NA	NA	NM	NA	NA	NM
Mean						37.6%					5.5x	10.8x	10.1x	8.9x	7.6x	7.6x	8.6x	1.4x
Median						39.0%					5.3x	11.4x	10.5x	9.4x	5.3x	7.1x	8.0x	1.3x
Leasing / Rental																		
AerCap Holdings N.V.	NYSE:AER	\$12,045.7	\$60,826.1	\$4,588.9	\$2,235.3	48.7%	\$6,224.4	\$1,017.8	\$600.8	\$1,899.1	NM	NM	9.8x	9.2x	11.8x	20.0x	6.3x	0.7x
WillScot Mobile Mini Holdings Corp.*	NasdaqCM:WSC	\$8,736.9	\$11,689.1	\$1,894.9	\$459.9	24.3%	\$836.6	\$146.3	\$264.0	\$342.1	6.2x	NM	14.0x	12.5x	NM	33.1x	25.5x	4.4x
Air Lease Corporation	NYSE:AL	\$5,101.2	\$21,037.3	\$2,088.4	NA	NA	\$2,255.9	\$338.1	\$537.6	\$700.3	NM	NA	9.3x	7.8x	15.1x	9.5x	7.3x	0.7x
GATX Corporation	NYSE:GATX	\$4,384.9	\$10,284.5	\$1,268.2	\$684.2	53.9%	\$891.5	\$57.8	\$203.2	\$221.5	8.1x	15.0x	11.5x	10.9x	NM	21.6x	19.8x	2.1x
Element Fleet Management Corp.	TSX:EFN	\$3,874.5	\$10,780.9	\$1,158.5	NA	NA	NA	\$221.7	\$282.4	\$331.1	9.3x	NA	NA	NA	17.5x	13.7x	11.7x	1.7x
McGrath RentCorp	NasdaqGS:MGRC	\$2,061.6	\$2,498.1	\$616.8	\$149.2	24.2%	\$268.8	\$77.3	\$101.8	\$114.5	4.0x	16.7x	9.3x	8.7x	26.7x	20.3x	18.0x	2.8x
Textainer Group Holdings Limited*	NYSE:TGH	\$1,859.0	\$7,322.5	\$853.4	\$712.6	83.5%	\$733.8	\$185.0	\$292.3	\$328.2	8.6x	10.3x	10.0x	9.4x	10.0x	6.4x	5.7x	1.3x
Chesswood Group Limited	TSX:CHW	\$208.7	\$1,280.2	\$84.2	NA	NA	\$55.2	\$18.9	\$26.9	\$33.3	NM	NA	NM	18.2x	11.0x	7.8x	6.3x	1.5x
Mean						46.9%					7.2x	14.0x	10.6x	11.0x	15.4x	16.5x	12.6x	1.9x
Median						48.7%					8.1x	15.0x	9.9x	9.4x	13.5x	16.9x	9.5x	1.6x
Asset-Based Lending																		
Accord Financial Corp.	TSX:ACD	\$59.9	\$366.6	\$38.8	NA	NA	NA	\$7.3	NA	NA	9.4x	NA	NA	NA	8.2x	NA	NA	0.8x
Mean						NA					9.4x	NA	NA	NA	8.2x	NA	NA	0.8x
Median						NA					9.4x	NA	NA	NA	8.2x	NA	NA	0.8x
Consumer Finance																		
Affirm Holdings, Inc.	NasdagGS:AFRM	\$13,164.7	\$14,668.2	\$1,122.8	(\$558.8)	NA	NA	(\$414.2)	(\$439.5)	(\$341.1)	NM	NM	NA	NM	NM	NM	NM	5.3x
Upstart Holdings, Inc.	NasdagGS:UPST	\$9,169.7	\$8,978.9	\$851.9	\$150.6	17.7%	NA	\$87.7	\$191.9	\$268.7	NM	NM	NA	NM	NM	47.8x	34.1x	11.4x
OneMain Holdings, Inc.*	NYSE: OMF	\$6,042.8	\$23,402.8	\$3,443.0	NA	NA	NA	\$1,140.6	\$1,103.8	\$1,156.2	6.8x	NA	NA	9.1x	5.3x	5.5x	5.2x	2.0x
FirstCash Holdings, Inc	NasdaqGS:FCFS	\$3,410.6	\$4,877.2	\$1,699.0	\$255.9	15.1%	NA	\$103.1	\$242.2	\$302.7	2.9x	19.1x	NA	9.5x	33.1x	14.1x	11.3x	1.9x
Navient Corporation	NasdaqGS:NAVI	\$2,592.3	\$78,712.3	\$2,272.0	NA	NA	\$0.0	\$651.9	\$465.6	\$478.2	NM	NA	NM	NA	4.0x	5.6x	5.4x	1.0x
LendingClub Corporation*	NYSE:LC	\$1,594.5	\$1,379.6	\$892.5	\$96.6	10.8%	NA	\$12.7	\$130.3	\$160.7	1.5x	14.3x	NA	4.8x	NM	12.2x	9.9x	1.9x
PROG Holdings, Inc.	NYSE:PRG	\$1,586.9	\$2,031.8	\$2,677.9	\$489.5	18.3%	NA	\$284.9	\$190.4	\$226.7	0.8x	4.2x	NA	5.5x	5.6x	8.3x	7.0x	2.3x
LendingTree, Inc.	NasdaqGS:TREE	\$1,551.7	\$2,049.4	\$1,098.5	\$47.6	4.3%	NA	(\$29.2)	\$42.7	\$74.1	1.9x	NM	NA	9.3x	NM	36.4x	20.9x	3.5x
Green Dot Corporation*	NYSE:GDOT	\$1,510.0	\$203.3	\$1,433.0	NA	NA	NA	\$39.8	\$125.5	\$154.4	0.1x	NA	NA	0.7x	37.9x	12.0x	9.8x	1.4x
Enova International, Inc.*	NYSE:ENVA	\$1,246.6	\$2,498.4	\$947.8	NA	NA	NA	\$210.7	\$193.9	\$230.7	2.6x	NA	NA	4.8x	5.9x	6.4x	5.4x	1.1x
World Acceptance Corporation*	NasdaqGS:WRLD	\$1,149.8	\$1,939.3	\$562.4	\$140.8	25.0%	\$0.0	\$63.5	\$58.2	\$69.8	3.4x	13.8x	NM	NA	18.1x	19.8x	16.5x	2.8x
Atlanticus Holdings Corporation* MoneyLion Inc.	NasdaqGS:ATLC NYSE:ML	\$770.9 \$579.4	\$1,927.0 \$564.2	\$434.5 \$155.5	NA (\$38.1)	NA NA	\$0.0 NA	\$154.5 (\$76.6)	\$134.7 (\$55.4)	\$151.8 \$20.8	4.4x 3.6x	NA NM	NM NA	NA NM	5.0x NM	5.7x NM	5.1x 27.9x	2.7x 2.5x
CURO Group Holdings Corp.*	NYSE:CURO	\$579.4 \$525.2	\$2,530.2	\$155.5	\$139.5	17.1%	NA NA	(\$76.6) \$11.8	(\$55.4) \$75.1	\$144.1	3.6x 3.1x	18.1x	NA NA	6.3x	44.6x	7.0x	27.9x 3.6x	2.5x 3.3x
Regional Management Corp.*	NYSE:RM	\$477.3	\$1,587.8	\$418.0	\$137.5	41.0%	NA NA	\$80.3	\$64.2	\$71.5	3.1x 3.8x	9.3x	NA NA	10.3x	5.9x	7.0x 7.4x	6.7x	1.7x
Oportun Financial Corporation	NASDAO: OPRT	\$459.8	\$2,536.2	\$579.1	NA NA	41.0% NA	NA NA	\$56.0	\$76.5	\$93.7	4.4x	NA	NA NA	NM	8.2x	6.0x	4.9x	0.8x
EZCORP, Inc.	NasdagGS:EZPW	\$341.4	\$633.7	\$772.4	\$76.2	9.9%	\$0.0	\$20.7	\$36.7	NA	0.8x	8.3x	NM	NA	16.5x	9.3x	NA	0.5x
Katapult Holdings, Inc.	NasdaqGM:KPLT	\$232.9	\$242.3	\$303.1	\$163.3	53.9%	NA	\$23.4	(\$33.3)	(\$13.7)	0.8x	1.5x	NA	NM	9.9x	NM	NM	5.7x
Elevate Credit, Inc.*	NYSE:ELVT	\$94.7	\$524.2	\$416.6	\$22.7	5.4%	NA	(\$12.0)	(\$7.1)	\$18.6	1.3x	NM	NA	NA	NM	NM	5.1x	0.9x
OppFi Inc.	NYSE:OPFI	\$46.8	\$462.6	\$239.4	NA	NA	NA	(\$12.0)	\$5.8	\$10.5	1.9x	NA	NA	3.3x	NM	8.0x	4.5x	NM
Mean						19.9%					2.6x	11.1x	NA	6.4x	15.4x	13.2x	10.8x	2.8x
Median						17.1%					2.6x	11.5x	NA	5.9x	8.2x	8.2x	6.7x	2.0x

\*Companies that comprise the BPC Specialty Finance Index on p.1



### Specialty Finance Market Update

### Analysis of Comparable Publicly Traded Financial Services Companies (as of 3/31/2022)

3/31/2022

							Valuation Metrics											
				Sales	Sales EBITDA				Net Income EV / Sales				EV / EBITDA		P/E			
Company	Ticker	Market Cap 3/31/22	Enterprise Value	LTM	LTM	Margin	2022 E	LTM	2022 E	2023 E	LTM	LTM	2022 E	2023 E	LTM	2022 E	2023 E	Price / BV <sup>(a)</sup>
Automotive Financing																		
Credit Acceptance Corporation	NasdagGS:CACC	\$7.974.7	\$12,570.1	\$1,683.4	NA	NA	NA	\$788.1	\$674.7	\$666.6	7.5x	NA	NA	12.2x	10.1x	11.8x	12.0x	4.4
America's Car-Mart. Inc.	NasdaqGS:CRMT	\$7,974.7 \$518.8	\$12,570.1	\$1,003.4	\$154.5	13.6%	NA NA	\$700.1 \$88.5	\$67.2	\$61.1	7.5x 0.8x	6.1x	NA NA	8.3x	5.9x	7.7x	8.5x	4.4: 1.2:
Consumer Portfolio Services. Inc.	NasdagGS:CRMT	\$216.1		\$229.3		13.6% NA	\$0.0	\$54.5	\$67.2 NA	\$61.1 NA	9.7x	NA	NA NM	NA	3.9x 4.0x	7.7x NA	o.ox NA	
Nicholas Financial, Inc.	NasdaqGN:CP33	\$216.1 \$77.9	\$2,231.0 \$134.1	\$229.3 \$40.4	NA NA	NA NA	\$0.0	\$34.5 \$3.9	NA NA	NA NA	9.7x 3.3x	NA NA	NM	NA NA	4.0x 19.8x	NA NA	NA NA	1.2: 0.7:
Nicholas Financiai, Inc.	NasdaqG5:NICK	\$77.9	\$134.1	\$40.4	INA	INA	\$0.0	\$3.9	INA	NA	3.3X	INA	INIVI	INA	17.0X	INA	INA	0.7
Mean						13.6%					5.3x	6.1x	NA	10.3x	9.9x	9.8x	10.2x	1.8
Median						13.6%					5.4x	6.1x	NA	10.3x	8.0x	9.8x	10.2x	1.2>
SBA Lending / BDC																		
Ares Capital Corporation	NasdaqGS:ARCC	\$10,240.3	\$20,186.3	\$1,870.0	NA	NA	NA	\$526.9	\$922.1	\$952.3	NM	NA	NA	NA	19.4x	11.1x	10.8x	1.1:
FS KKR Capital Corp.	NYSE:FSK	\$6,487.1	\$15,252.1	\$1,081.0	NA	NA	NA	\$394.4	\$740.9	\$717.5	NM	NA	NA	NA	16.4x	8.8x	9.0x	0.8:
Prospect Capital Corporation	NasdaqGS:PSEC	\$3,240.2	\$5,995.4	\$661.6	NA	NA	NA	\$195.1	\$287.6	NA	9.1x	NA	NA	NA	16.6x	11.3x	NA	0.83
Main Street Capital Corporation	NYSE:MAIN	\$3,057.0	\$4,824.8	\$289.0	NA	NA	NA	\$114.2	\$204.5	\$213.4	NM	NA	NA	NA	26.8x	15.0x	14.3x	1.7:
Hercules Capital, Inc.	NYSE:HTGC	\$2,145.5	\$3,256.0	\$281.0	\$213.4	75.9%	NA	\$93.7	\$159.9	\$173.3	NM	15.3x	NA	NA	22.9x	13.4x	12.4x	1.6:
Bangkok Commercial Asset Management Public Company Limite	BAM	\$2,000.9	\$4,311.5	\$90.5	NA	NA	NA	\$61.1	\$94.2	\$110.5	NM	NA	NA	NA	32.8x	21.2x	18.1x	1.6
Apollo Investment Corporation	NasdagGS:AINV	\$841.4	\$2,394.3	\$209.2	NA	NA	NA	\$60.0	\$87.9	\$87.2	NM	NA	NA	NA	14.0x	9.6x	9.6x	0.8:
SLR Investment Corp.	NasdagGS:SLRC	\$766.2	\$1,255.3	\$139.4	NA	NA	NA	\$38.1	\$65.0	\$70.8	9.0x	NA	NA	NA	20.1x	11.8x	10.8x	0.93
Newtek Business Services Corp.	NasdagGM:NEWT	\$645.0	\$1,123.9	\$108.5	\$48.1	44.3%	NA	\$13.0	\$62.7	\$67.5	NM	NM	NA	NA	49.5x	10.3x	9.6x	1.6>
Sculptor Capital Management, Inc.	SCU	\$369.3	\$1,267.5	\$626.1	\$113.7	18.2%	NA	\$44.3	\$81.4	\$126.8	2.0x	11.1x	NA	NA	8.3x	4.5x	2.9x	NM
Portman Ridge Finance Corporation	NasdagGS:PTMN	\$234.5	\$552.8	\$80.1	NA	NA	NA	\$25.4	\$30.3	\$28.6	6.9x	NA	NA	NA	9.2x	7.7x	8.2x	0.83
Monroe Capital Corporation	NasdagGS:MRCC	\$233.8	\$563.3	\$53.8	NA	NA	NA	\$14.4	\$21.9	\$22.0	NM	NA	NA	NA	16.2x	10.7x	10.6x	0.93
Oxford Square Capital Corp.	NasdaqGS:OXSQ	\$208.3	\$384.7	\$37.2	NA	NA	NA	\$10.1	\$16.9	NA	NM	NA	NA	NA	20.7x	12.3x	NA	0.93
Mean						46.1%					6.7x	13.2x	NA	NA	21.0x	11.4x	10.6x	1.1>
Median						44.3%					8.0x	13.2x	NA	NA	19.4x	11.1x	10.6x	0.9x
Mortgage and Real Estate Lenders																		
New Residential Investment Corp.	NYSE:NRZ	\$5,125.0	\$34,940.3	\$3,011.5	NA	NA	NA	\$565.9	\$736.4	\$830.2	NM	NA	NA	NA	9.1x	7.0x	6.2x	1.0
Walker & Dunlop, Inc.	NYSE:WD	\$4,281.7	\$6,684.4	\$1,264.5	NA	NA	\$384.2	\$226.2	\$326.0	\$376.8	5.3x	NA	17.4x	14.8x	18.9x	13.1x	11.4x	2.8:
Mr. Cooper Group Inc.	NasdaqCM:COOP	\$3,369.4	\$11,626.4	\$3,318.0	\$1,752.0	52.8%	\$771.0	\$905.0	\$414.9	\$527.4	3.5x	6.6x	15.1x	13.7x	3.7x	8.1x	6.4x	1.0
PennyMac Financial Services, Inc.	NYSE:PFSI	\$2,948.5	\$16,283.5	\$3,582.3	NA	NA	NA	\$849.9	\$668.5	\$804.9	4.5x	NA	NA	NA	3.5x	4.4x	3.7x	0.9
Rocket Companies, Inc.	NYSE:RKT	\$1,346.4	\$28,937.8	\$13,175.6	\$6,751.5	51.2%	\$2,944.9	(\$1,898.4)	\$138.3	\$159.7	2.2x	4.3x	9.8x	9.0x	NM	9.7x	8.4x	2.0
Guild Holdings Company	NYSE:GHLD	\$626.4	\$3,368.6	\$1,637.9	\$470.2	28.7%	\$249.0	\$248.2	\$163.8	\$201.2	2.1x	7.2x	13.5x	10.4x	2.5x	3.8x	3.1x	0.7
loanDepot, Inc.	NYSE:LDI	\$577.0	\$10,554.2	\$4,008.1	NA	NA	\$373.8	(\$87.0)	\$67.8	\$166.5	2.6x	NA	NM	15.0x	NM	8.5x	3.5x	1.1:
Home Point Capital Inc.	NasdaqGS:HMPT	\$433.1	\$6,241.4	\$1,130.9	\$388.4	34.3%	NA	\$140.2	\$34.1	\$100.6	5.5x	16.1x	NA	NA	3.1x	12.7x	4.3x	0.6
Velocity Financial, Inc.	NYSE:VEL	\$355.4	\$2,702.7	\$84.2	NA	NA	NA	\$24.9	\$36.1	\$45.8	NM	NA	NA	NA	14.3x	9.9x	7.8x	1.0
Finance Of America Companies Inc.	NYSE:FOA	\$184.9	\$10,602.1	\$1,736.2	NA	NA	\$305.0	\$1,064.2	\$68.7	\$85.0	6.1x	NA	NM	NM	0.2x	2.7x	2.2x	0.5
First Acceptance Corporation	OTCPK:FACO	\$73.5	\$73.5	\$308.3	\$27.5	8.9%	NA	\$15.8	NA	NA	0.2x	2.7x	NA	NA	4.7x	NA	NA	NN
Mean						35.2%					3.6x	7.4x	14.0x	12.6x	6.7x	8.0x	5.7x	1.1>
Median						34.3%					3.5x	6.6x	14.3x	13.7x	3.7x	8.3x	5.2x	1.0>

(a) Price as of March 31, 2022 divided by the last reported book value





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