# BRYANT PARK CAPITAL Market Trends & Insights Q2 2024



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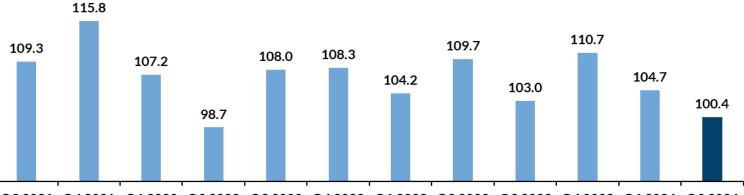
# **Bryant Park Capital** Market Trend<u>s & Insights – Q2 2024</u>



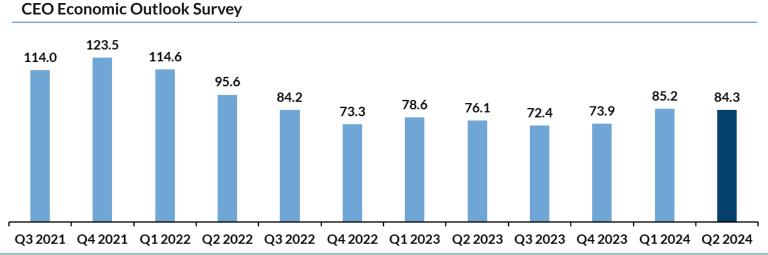
Mergers & Acquisitions			CAPITAL RAISING	Advisory	VALUATION
Contents			Key Takeaways		
Economic Outlook	2	~	Consumer confidence pulled ba and gas – and a cooling labor ma		ces – specifically in food
Economic Dashboard	3	✓	The U.S. economy continued gr	owing in Q2 2024, signi	ficantly above forecasts,
M&A	4		primarily due to an increase in consumer spending stemming from lower personal savings and investments made into private sector inventories		
Private Equity	5	~	M&A aggregate deal value dec returning due to the anticipation		•
Equity Markets	6	~	PE deal values rebounded from	n the previous two qua	arters due to the recent
Debt Markets	7			gic emphasis on take-private and add-on transactions	
Bryant Park Capital	8		IPO deal volume expanded as ro		
Select Transactions	9		Credit returns increased during issuance and an elevated rate er		ncrease in U.S. Treasury

Economic Outlook

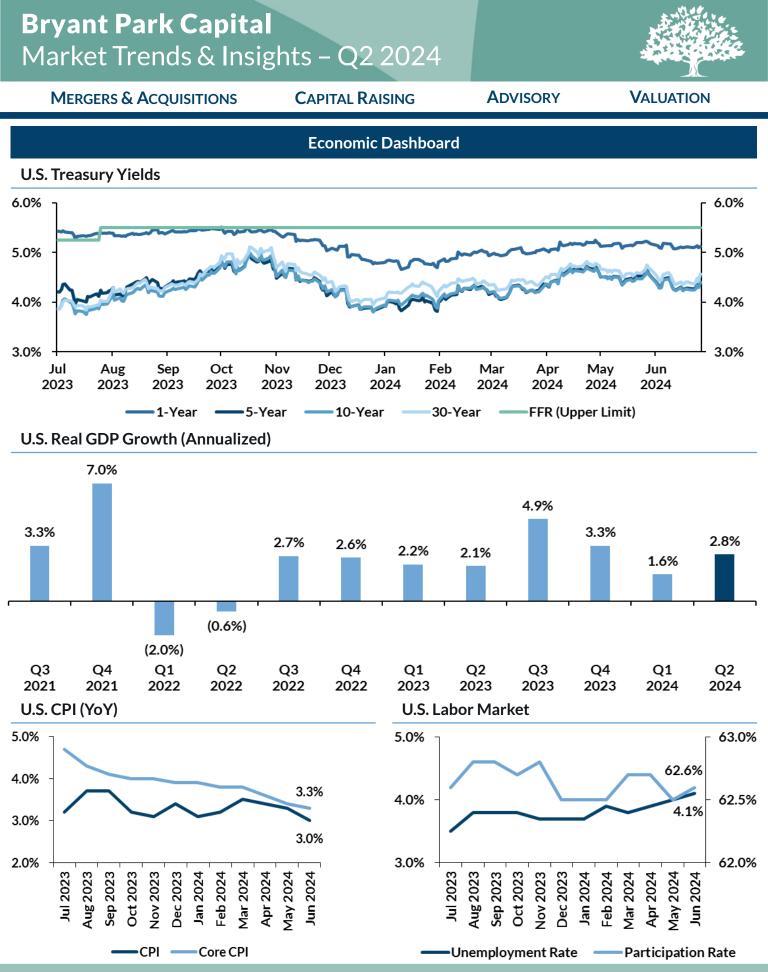
#### **Consumer Confidence Index**



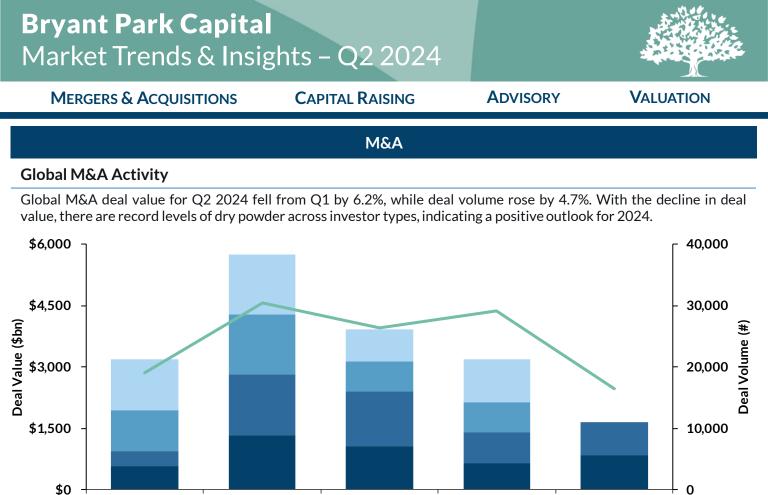
 $Q3\,2021 \ Q4\,2021 \ Q1\,2022 \ Q2\,2022 \ Q3\,2022 \ Q4\,2022 \ Q1\,2023 \ Q2\,2023 \ Q3\,2023 \ Q4\,2023 \ Q1\,2024 \ Q2\,2024 \ Q2\,2024 \ Q2\,2024 \ Q3\,2024 \ Q3\,2024 \ Q4\,2023 \ Q4\,2023 \ Q4\,2023 \ Q4\,2023 \ Q4\,2024 \ Q4\,204 \$ 



Sources: Business Roundtable; The Conference Board



Sources: The Wall Street Journal; U.S. Bureau of Labor Statistics; U.S. Bureau of Economic Analysis



#### U.S. M&A Activity

2020

2021

Q2

Q1

U.S. M&A deal value decreased to \$325 billion in Q2 2024 – a 34.6% decline from Q1 2024. This decline was primarily driven by a compression in valuations from stubbornly stagnant interest rates, despite volume increasing marginally.

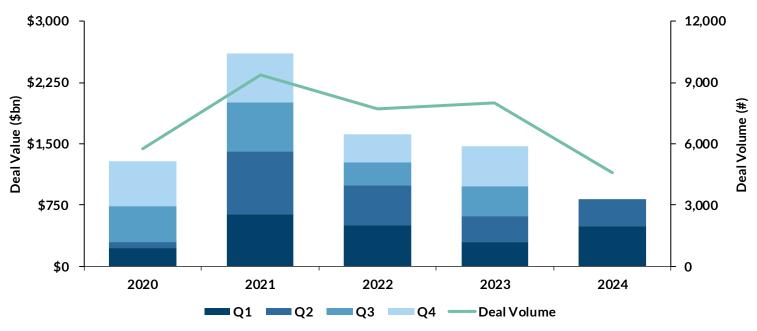
2022

Q3 Q4

2023

Deal Volume

2024





#### **Private Equity**

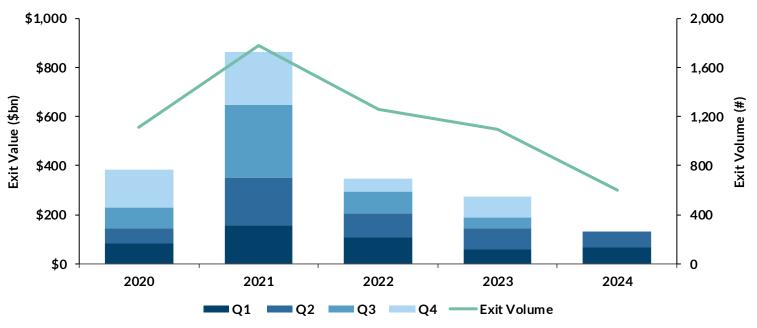
#### **U.S. Private Equity Deal Activity**

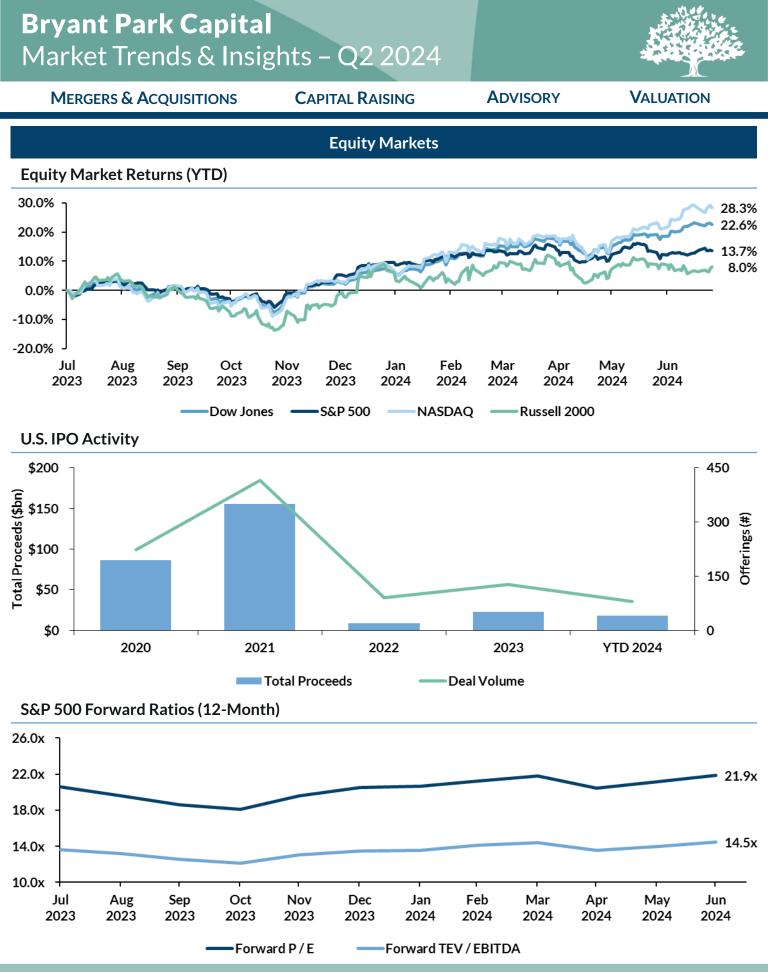
Deal activity ramped up with deal value increasing by 23.6% from Q1 2024 due to private credit investors aggressively financing LBOs. Pent-up demand and a less volatile market outlook indicate PE activity will continue to expand.



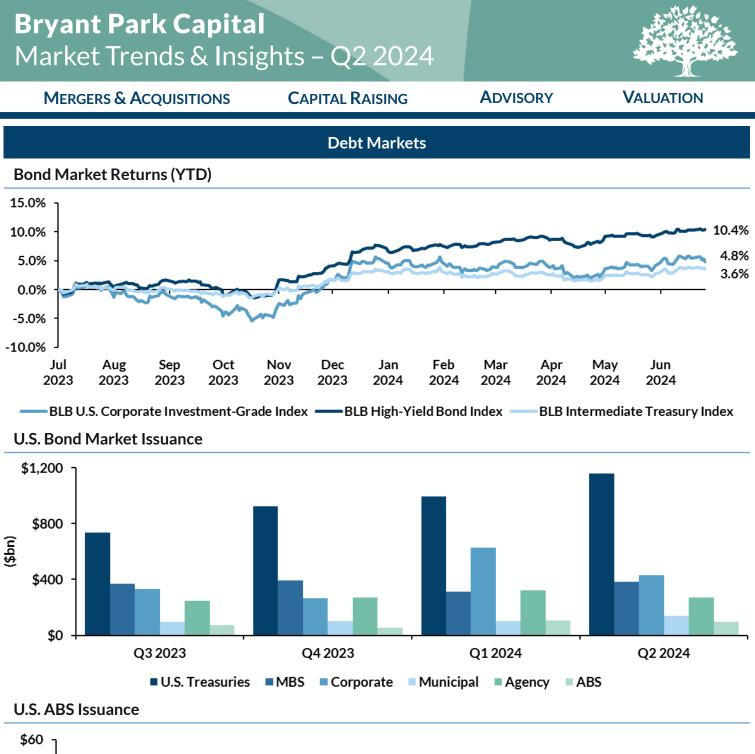
#### **U.S. Private Equity Exits**

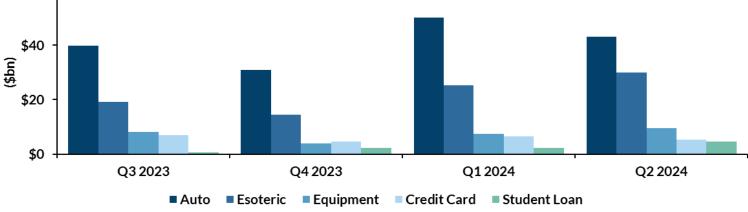
Q2 2024 PE exit values declined 4.7% as compared to Q1 2024. While the M&A market begins to recover, PE sponsors are seeking alternative ways to return money to LPs (continuation funds, NAV loans, partial sales, and dividend recaps).





Sources: EY; S&P Capital IQ





Sources: Finsight; SIMFA; S&P Capital IQ

MERGERS & ACQUISITIONS

CAPITAL RAISING

Advisory

VALUATION

#### **Experience Beyond Investment Banking**

**Since 1991,** Bryant Park Capital ("BPC" or "Bryant Park") has been providing a full range of merger & acquisition, capital raising, and strategic advisory services. The firm's clients have included a number of the largest international corporations, but the majority of the practice involves emerging growth and middle-market companies, both public and private.

### Industry Expertise

Bryant Park Capital focuses on the following Industries and their related sub-sectors:



Specialty Finance & Business Services

Healthcare

**B** 

Consumer

Business & Commercial Services

# - · ·

Technology, Media, & Telecom

Energy, Cleantech, & Natural Resources

We have strong, senior-level industry relationships and expertise, and partner with industry experts in other selected verticals.

# Financing Relationships: Connecting Capital with Great Ideas

Bryant Park combines the capabilities of a large firm with the focus of a small firm. Bryant Park's distinguishing characteristics include:

- Deep Experience: We are seasoned professionals, with an average of over 30 years of experience who have collectively completed over 400 transactions.
- Superior Access to Capital: Our professionals maintain strong and active relationships with the "decision makers" at numerous providers of capital, from hedge and private equity funds to senior and junior lenders.
- Creative Thinking: We have served as senior executives at operating companies, as successful private equity investors, and as corporate finance professionals. We pride ourselves on being able to craft the best solution, not just the conventional one.

# **Capital Raising**

Growth Equity

Unitranche Structures

Senior Credit Facilities

Mezzanine, Second Lien, & Subordinated Debt Placements

Structured Equity Placements for Established, EBITDA Positive Businesses

Forward Flow, Structured Sales & Synthetic Securitizations

# Mergers & Acquisitions 😽

Sell-side Advisory

Buy-side Advisory

Fairness Opinions

Leveraged Buyouts & Management Buyouts

Defense Advisory

Take Private Transactions

#### **Strategic Advisory**

Strategic & Financial Advisory Business Planning & Forecasting Restructuring & Recapitalization Advisory ESOP Funding & Valuation Services

Takeover Defense Advisory

**Business Valuation Services** 

High Yield Advisory Services

💄 all

# **Bryant Park Capital** Market Trends & Insights – Q2 2024



VALUATION **MERGERS & ACQUISITIONS ADVISORY CAPITAL RAISING Representative Transactions EXECUTIVES & PRINCIPALS** \$300,000,000 -\$715,000,000 ~\$105,000,000 \$104,500,000 7 transactions 2 transactions **Joel Magerman** lēgis Managing Partner HONOR CAPITAL GOLDEN PEAR RAPIDFUNDS PPORT JUSTICE **Raymond Kane** Forward Flow, Portfolio Sale, Senior Debt Placement, & More has raised debt and equity growth capital, Managing Director Senior Secured Debt Facilities **Capital Raise** and recapitalized its balance sheet EXCLUSIVE FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR Amount Not Disclosed Amount Not Disclosed Amount Not Disclosed \$150.000.000 **Catheryn Robinson** 2 transactions Managing Director PRO•MED **value**Health *NEQUUM* has been acquired by James Murray Strategic Partnership, Asset Sale, & Equity Investment Managing Director has received experity an equity investment SURGERY PARTNERS Senior Secured Credit Facilities **Bill Miner** EXCLUSIVE FINANCIAL ADVISOR LEAD FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR Principal \$35,000,000 \$30,000,000 Amount Not Disclosed \$100,000,000 Jake Magerman SWEET LEAF HEALTHCARE QUANTUM CLEAN USCLAIMS MADISON Principal FUNDING + PARTNERS CAPITAL Senior Secured Credit Facility Senior Unsecured Credit Facility Senior Secured Revolving Facility Capital Expenditure Facility E CONTRACTING OVER Senior Secured Debt Facility Senior Secured Debt Facility Senior Secured Debt Facility EXCLUSIVE FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR Amount Not Disclosed \$125.000.000 Amount Not Disclosed Amount Not Disclosed 2 transactions NORTH MILL > nuehealth PAWNEE Senior Credit Facility has been acquired by AFRA Capital Raising ARES **Term-Out Facilities** Senior Secured Debt Facility EXCLUSIVE FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR \$95,600,000 ~\$380.000.000 \$140,000,000 \$150.000.000 3 transactions Receive our Market EnergySouth JS Trends & Insights MoneyLion \$ straight to your AMEX DMX FORTRESS have acquired inbox Debt Refinancing. Acquisitions, and Merger MISSISSIPPI HUB LLC Senior Secured Credit Facility Sign Me Up EXCLUSIVE FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR EXCLUSIVE FINANCIAL ADVISOR ~\$330,000,000 ~\$450.000.000 \$95,000,000 ~\$500.000.000 3 transactions 4 transactions 4 transactions 2 transactions PLEASE VISIT ENTERRA ENERGY TRUST peachtree DIVIDEND JG WENTWORTH. (NYSE: ENT and TSX: ENT.UN) www.finra.org www.sipc.org Sale to JLL Partners & Secured Credit Facilities, Bridge Private Placement, Lottery Senior Debt, Equity, & Merger Facility, Trust Units & More Financing, and Credit Facilities Valuation Services

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